

Minutes of April 28, 2020 Board of Directors Meeting

San Joaquin General Hospital Web Conference Call

BOARD MEMBERS PRESENT:	Rod Place (Chairman); Alicia Yonemoto (Vice-Chair); Ismael Cortez (Secretary); Luz Maria Sandoval (Treasurer); Mike Baskett (Board
	Member); Brian Heck (Board Member); Alvin Maldonado (Board Member); Esgardo Medina (Board Member); Mary Mills (Board
	Member); Melanie Toutai (Board Member)
BOARD MEMBERS ABSENT/EXCUSED	: NONE
SJCC STAFF PRESENT:	Dr. Farhan Fadoo (SJCC Executive Director); Tenisha Dunham (SJCC CFO); Betty Jo Riendel (SJCC Nursing Dept Manager); Alice
	Souligne (SJCC COO); Kristopher Zuniga (SJCC Interim CFO); Rajat Simhan (SJCC Program Manager – Compliance); Jeff Slater
	(SJCC Grant Writer); Adelé Gribble (SJCC ACS OTC)
SJC LIAISONS PRESENT:	Greg Diederich (HCS Director)
GUESTS:	Carlos Jimenez (Wipfli Consultant); Susan Thorner (Fiscal Solutions Consultant)

	AGENDA ITEM	ATTACHMENTS	ACTION
1.	 Introduction & Establish Quorum (Rod Place, Board Chair) a. Call to Order & Establish Quorum (100% attendance established) Rod Place called the meeting to order at 5:05 p.m. b. SJCC Board of Director's Attendance Record (Jan 2020 through Mar 2020) Board Members were accounted for by roll call and a quorum was established for today's meeting (100% attendance). c. Introductions Due to this being a web conference, each attendee identified themselves over the phone. 	SJCC Board of Directors Attendance Record March 2020	
2.	 Approval of Minutes of 03/31/20, Emergency Board Meeting of 04/01/20 & Emergency Executive Committee Meeting of 04/08/20 (Rod Place, Board Chair) Esgardo Medina made a motion to approve the minutes from the Board meeting on March 31st, 2020, the emergency board meeting on April 1st, 2020 and the Emergency Executive Committee Meeting on April 8th, 2020. Alicia Yonemoto seconded the motion and the board unanimously approved the minutes. Susan Thorner asked if there was a quorum at the Emergency Board Meeting of April 1st. Dr. Fadoo stated that meeting was an Executive Board Meeting but since it was not titled as such (the meeting on 4/1/20 was an emergency Board meeting which needs a quorum of >51%), to keep us compliant, he asked all present board members to vote on the action items from that Emergency Board meeting. Alicia Yonemoto made a motion to retroactively approve the Walgreens Agreement, Alvin Maldonado seconded the motion and the board unanimously approved the Agreement. The meeting on 4/8/20 was an emergency Executive Committee meeting which does not require a quorum. 	BOD Meeting Minutes – 03/31/20, Emergency Board Meeting Minutes – 04/01/20 & Emergency Executive Committee Meeting Minutes – 04/08/20	Esgardo Medina motioned to approve minutes from 03/31/20, 04/01/20 and 04/08/20, Alicia Yonemoto seconded & the board unanimously approved. Alicia Yonemoto motioned to retroactively approve Walgreens Agreement, Alvin Maldonado seconded the motion & the board unanimously approved.

	AGENDA ITEM	ATTACHMENTS	ACTION
3.	Public Comment (General Public)		
	There was no public comment.	No Attachments	No Action Required
4.	Credentialing Report (Betty Jo Riendel) Dr. Fadoo presented the Credentialing Report on behalf of Betty Jo Riendel. For April 2020, there are no new Initial Appointments, one reappointment: Qui Tang, CNM (Certified Nurse Midwife) in the OB/GYN clinic for the next two-year period. All requirements have been met. There are four advancements for April 2020: Dr. Monish Sodhi; Dr. Janani Sankaran; Dr. Anuja Oza and Lorena Behrmann, NP (Nurse Practitioner). All requirements have been met. On the last page there are three recent resignations: Dr. John Krpan in January 2020 and Dr. Dherain Patel and Christine Mitchell, CNM in March 2020. There are no resignations or retirements in April 2020. Esgardo Medina made a motion to approve the credentials and privileges as provided, Mary Mills seconded the motion and the board unanimously approved the motion.	Attachment 4 (Credentialing Report)	Motion to approve the credentialing report – Esgardo Medina, seconded by Mary Mills & unanimously approved by the board.
5.	Finance Committee Report (Kris Zuniga) Kris Zuniga advised there is a new revenue line represented on our P&L statement labeled Incentives & Pay-For-Performance Revenues. These are quality revenues associated with our Managed Care contract. These are revenues always on the hospital financials but never made to the clinics' financials. There is another new line of revenue below the Net Income Line – Revenues from Supplemental Sources. These supplemental revenues have been a part of the San Joaquin General Hospital revenues for a while but never represented on the clinics' financial statements. They are quality awards administered by our Managed Care Plan; funds sent to the hospital in reward for the works that the clinics are doing. We need to understand there are more revenues than what is being represented on the statement but only what is being represented on this statement is attributed to the FQHC work. The rest of the award has to do with the inpatient work. We wanted to give ourselves credit for that and it is on the bottom of the schedule (just above the overhead allocation). It is a more complete picture. Mary Mills asked if this is something that just came into existence or if this is something that we have had for a while. Kris explained this is something that has been a part of our managed care environment for several years, it was just not represented on the clinics' financials. Below are the statements as provided to the Financial Committee.	Attachment 5 (Finance Committee Agenda and Minutes with attachments)	No action required

				AG	ENDA I	ТЕМ							ATTACH	MENTS	A	CTION
	San Joaquin County Clinics Income Statement As of February 29, 2020															
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	YTD Actual	Year to YTD Budget	Date Variance	% Var				
Total Visits Billable Visits	9,995 9,436	11,085 10,386	10,018 9,516	11,580 10,788	9,453 8,938	9,396 8,923	13,424 12,849	10,686 10,282	85,637 81,118	71,120 66,980	14,517 14,138	20.4% 21.1%				
Patient Revenue Medicare Medical Feefor-Service Medi-Cal Feefor-Service Medi-Cal Feefor-Service Insurance Self Pay Indigent Gross Patient Revenue Contractual Adjustments Other Revenue Net Patient Revenue Capitation Revenue Total Other Revenue Total Other Revenue Total Net Revenue Total Net Revenue Total Net Revenue Salaries Benefits Total Salaries & Benefits Professional Fees/Registry Supplies	236,056 205,608 933,051 13,134 68,056 1456,572 (496,718) (120,492) (837,382 50,863 446,785 497,648 1,335,030 909,780 455,187 1,364,967 69,022 69,024 39,160	297,379 215,086 2,219,472 2,2250 6,201 (1,493,673) (40,742) (40,742) 1,291,653 50,066 1,794,026 1,094,026 1,094,029 1,094,029 1,094,029 1,094,029 1,293,004	380,364 282,602 2,303,051 35,560 96,780 6,780 6,780 6,780 6,780 6,780 7,94,653 50,883 50,893 50,993	292,588 393,358 2,250,224 38,384 3,055,887 (c)22,957 (c)	318,258 226,521 1,792,024 25,649 6,490 193 2,431,136 (1,666,389 901 775,644 50,883 445,790 494,593 1,230,234 494,551 1,230,234 449,551 449,551	318,833 233,111 1,771,824 22,724 75,45 16 2,427,063 (1,695,124) 3,442 732,384 50,863 439,413 50,863 439,413 50,863 439,413 50,863 439,413 50,863 439,413 50,863 1,222,857 1,225,857 1,225,	533,369 592,986 3,846,197 178,791 (0) 1,457,982 50,863 429,808 4366,993 (1) 1,457,982 50,863 429,808 4366,71 1,938,653 850,294 4366,71 1,938,653 850,294 436,71 1,938,653	832,521 768,477 75,159,148 267,604 1900 (597,400) (597,400) (597,400) (597,400) (597,400) (597,400) (597,400) (597,400) (597,400) (507,400) (597,4	3,209,368 2,919,763 19,914,971 283,251 922,431 956 (159,360) (18,178,656) (159,360) 8,912,724 406,904 3,531,861 3,938,765 12,851,489 7,496,961 4,040,223 11,537,184 755,695 555,248	1,237,872 1,313,940 342,767 430,307 7,2192 15,432,442 (8,149) 8,222,056 4,299,198 12,521,223 6,501,181 3,592,170 10,093,551 504,936 657,014 8,205,015 10,993,551 504,936 657,014 8,205,015 10,993,551 504,936 657,014 8,205,015 10,993,551 504,936 657,014 10,595,120 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,993,151 10,995,150 10,9	1,971,496 1,105,823 8,219,307 40,485 491,524 (1,286) (1,985,488) (15,221) 690,699 406,904 (767,337) (366,433) 330,266 (995,780) (448,054) (21,709) (28,681) 255,283	159.3% 61.0% 70.3% 16.7% 144.1% -56.4% -66.7% -152.7% -155.6% -152.7% -12.8% -2.6% -15.3% -12.5% -14.3% -14.3% -3.1%				
Purchased services Depreciation Other Expense Total Direct Expense Net Income (Loss)	39,160 22,696 33,477 1,598,416 (263,386)	22,687 45,971 1,928,594 (134,568)	42,011 22,686 35,515 1,596,664 (312,778)	92,288 22,427 29,393 1,918,252 (381,594)	41,656 22,426 40,215 1,538,962 (308,728)	22,426 22,364 1,589,691 (367,034)	126,587 22,426 48,541 1,978,725 (40,072)	131,327 19,533 37,838 1,866,090 644,256	565,248 177,306 293,315 14,015,393 (1,163,904)	820,531 78,181 234,460 12,418,472 102,752	255,283 (99,125) (58,855) (1,596,922) (1,266,656)	31.1% -126.8% -25.1% -12.9% 1232.7%				
Revenues from Supplemental Sources Public Hospital Redesign and Incentives in Medi-Cal (PRIME) Quality Incentive Program (QIP)	1,312,759 572,250	1,312,759 572,250	1,312,759 572,250	1,312,759 572,250	1,312,759 572,250	1,312,759 572,250	1,312,759 572,250	1,312,759 572,250	10,502,075 4,578,000	0	10,502,075 4,578,000					
Overhead Allocation Net Income (Loss) w/ OH Allocation	674,532 947,092	813,867 936,575	673,792 898,439	809,502 693,913	649,442 926,839	670,850 847,126	835,022 1,009,915	787,490 1,741,775	5,914,496 8,001,674	5,240,594 (5,137,842)	(673,902) 14,487,320	-12.9% 282.0%				
Key Batios Gross Pt Revenue/Billable Visit \$ Net Revenue/Billable Visit \$ Direct Cost/Billable Visit \$ Indirect Cost/Billable Visit \$ Total Medical Cost/Billable Visit \$ Total Medical Cost/Billable Visit \$ Total Medical Cost/Billable Visit \$ Total Cost/Dillable Visit \$ Total Cost/Dillable Visit \$ Total Net Rev as \$ \$ Overhead \$ \$ Overhead \$ \$ Word Ref (in 000c) \$ Wray Ref (in 000c) \$ Grass A Days \$ Cash Receipts (in 000c) \$	154.37 \$ 141.48 \$ 169.40 \$ 71.48 \$ 240.88 \$ 100.37 \$ 602.20 \$ 57.5% 91.7% 50.0% 42.2%	272.13 \$ 172.74 \$ 185.69 \$ 783.65 \$ 264.05 \$ 90.18 \$ 660.13 \$ 45.7% 43.0% 42.2%	324.53 \$ 134.92 \$ 167.79 \$ 70.81 \$ 238.59 \$ 94.41 \$ 596.48 \$ 25.7% 41.0% 47.8% 42.2%	283.07 \$ 142.44 \$ 177.81 \$ 252.85 \$ 64.32 \$ 33.7% 50.3% 39.6% 42.2%	272.00 \$ 137.64 \$ 172.18 \$ 72.66 \$ 244.84 \$ 103.70 \$ 612.11 \$ 30.3% 50.6% 52.9% 42.2%	272.00 \$ 137.02 \$ 178.16 \$ 253.34 \$ 94.94 \$ 94.94 \$ 30.25 \$0.4% 53.25 42.2%	378.32 \$ 150.88 \$ 154.00 \$ 64.99 \$ 218.99 \$ 547.46 \$ 547.46 \$ 39.9% 96.39% 42.2%	691.16 \$ 244.15 \$ 181.49 \$ 76.59 \$ 258.08 \$ 169.40 \$ 645.20 \$ 28.6% 35.3% 42.2%	33554 \$ 158.43 \$ 172.78 \$ 72.91 \$ 98.64 \$ 614.23 \$ 614.23 \$ 32.7% 47.2% 53.9% 42.2%	230.27 \$ 186.94 \$ 185.41 \$ 263.65 \$ (76.71) \$ 659.12 \$ 53.3% 81.2% 55.3% 42.2%	105.67 (28.51) 12.63 5.33 17.96 (175.35) 44.89 -20.6% -34.0% 1.4% 0.0%	45.9% -15.3% 6.8% 6.8% 6.8% -228.6% -38.6% -41.9% 2.5% 0.0%				
Kris stated if the committee w numbers rising in January a PowerWorks Practice Manag from those visits finally hitting is due to unaccrued prior v representing the highest amo	nd Febru ement (f the syste isit rever	uary es PWPM) em. Pa nue. C	pecially system rt of the)n a to) becau and th \$2 milli tal Net	use we erefore on is the Reven	are ac had no e currer	cruing f ot recog nt reven	or visits nized re ue of 10	that we venue b ,000 visi	e did no efore. V ts but pa	ot have w We are b art of this	within the penefiting s revenue				

					AGEN	DA ITE	M							ATT	ACHME	ENTS	ACTI
				San J			. Clinics										
Total Visits Billable Visits Productive FTEs (Provider) Productive FTEs (Non-Provider) Total FTEs Total Neura/Visit	<u>Children's</u> <u>Health Services</u> (#7080) 14,369 12,970 3.4 14.8 18.1 2.93	Family Medicine (#7092) 15,413 14,824 2.4 15.7 18.0 4.81	Family Practice : Ca (#7093) 3,757 3,570 1.6 6.9 8.6 1.69	Primary Medicine (#7096) 27,955 27,052 10.5 27.3 37.8 1.97	<u>Healthy</u> <u>Beginnings - Ca</u> (#7182) 7,395 7,395 2.0 13.7 15.7 2.80	Healthy Beginnings French Camp (#7183) 3,512 3,380 1.2 5.8 7.1 2.08	Hazelton Clinic J (#7184) 3,846 2,799 1.3 7.3 8.6 1.66	Manteca Clinic (#7185) 9,390 9,128 4.6 13.7 18.3 1.53	FQ Admin - 10.2 10.2	Total 85,637 81,118 27.0 115.3 142.3 2.30	YTD Budget 71,120 66,980 28.3 105.3 133.6 1.82	YTD Variance - Fav (Unf) 14,517 14,138 1.2 (10.0) (8.8) (0.48)	<u>% Var-Fav</u> (Unf) 20.4% 21.1% 4.3% -9.5% -6.6% -26.5%				
Petient Revenue Medicar Medical Medical Managed Care Insurance Self Pay Indigent Gross Revenue Contractua Adjuutments Other Allowancs Net Paint Revenue Incontives & PayForPetformance Revenues Physician Capitation-PMPM Total Operating Revenue	496 742,346 4,520,889 22,083 34,723 0 5,320,537 (4,011,304) (3,047) 1,306,186 76,833 666,896 2,049,915	633,685 489,982 3,417,874 76,721 261,940 956 4,881,158 (3,176,506) (6,315) 1,698,337 71,665 622,038 2,392,039	210,633 38,960 821,791 26,556 43,357 0 1,141,297 (785,623) 1,141,297 (785,623) 1,141,297 (785,623) 1,141,297 (785,623) 1,141,297 (785,623) 1,141,297 (785,623) 5,36,048	1,946,074 338,699 5,622,484 77,017 272,347 0 8,256,621 (5,06,621 (5,06,621 (5,06,621 (5,06,899) (9,313) 3,242,409 131,583 1,142,121 4,516,113	55,405 666,123 1,804,196 0 2,636,217 (1,922,847) 1,609) 711,761 3,0,655 266,077 1,008,493	40,506 198,178 846,257 23,812 30,451 0 1,139,204 (697,092) (1,699) 440,413 16,279 141,299 597,991	84,090 206,847 579,838 15,862 61,464 0 948,101 (559,176) (96,462) 292,464 10,836 94,057 397,356	238,477 238,630 2,301,639 17,224 131,631 0 2,927,601 (2,021,208) (39,506) 866,887 50,274 436,367 1,353,528	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3,209,368 2,919,763 19,914,971 283,251 922,431 956 27,250,740 (15,978,656) (159,360) 8,912,724 406,904 3,331,661 12,851,489	1,237,872 1,813,940 11,695,664 242,767 430,907 2,192 15,423,342 (7,193,163) (8,149) 8,222,026 0 0 4,229,198 12,521,223	1,971,497 1,105,823 8,219,307 40,485 491,523 11,827,397 (10,985,489) (151,211) 690,698 406,904 (767,337) 330,264	159.3% 61.0% 70.3% 16.7% 114.1% -55.4% -152.7% -152.7% -1855.6% 8.4% -17.8% 2.6%				
Expenses Salaries Total Salaries & Benefits Professional Feet/Registration Supplies Purchased Services Depreciation Other Expense Total Expense Allocation of Direct Admin Exp Total Expenses ext Hosp OH Profit(Ucas) before Hosp OH	885,720 490,780 1,376,500 52,292 28,687 5,167 45,125 1,533,261 352,853 1,886,114 163,801	821,101 459,829 92,180,930 92,180 150,423 14,869 17,853 18,800 1,575,055 323,714 1,898,769 433,271	379,366 237,803 617,169 0 29,072 16,624 1,296 27,012 691,172 75,690 766,862 (230,814)	2,189,976 999,688 3,189,664 106,020 214,240 779 1,188 13,784 3,525,674 547,571 4,073,245 422,868	696,396 423,628 1,120,024 169,279 65,805 58,866 9,107 31,881 1,454,961 174,831 1,629,793 (621,300)	345,695 203,493 549,189 9,800 53,574 40,022 19,241 5,561 677,387 75,551 752,938 (154,946)	452,647 309,351 761,998 0 43,677 1,140 0 725 807,540 62,877 870,417 (473,061)	1,033,254 593,206 1,626,470 0 70,260 1,525 99,190 145,656 1,943,101 194,156 2,137,256 (783,730)	692,795 322,446 1,015,241 313,877 46,353 402,736 24,264 4,772 1,807,243 (1,807,243) -	7,496,961 4,040,223 11,537,184 716,645 725,695 565,248 177,306 293,315 14,015,393 0 14,015,393 (1,163,904)	6,501,181 3,592,170 10,093,351 504,936 687,014 820,531 78,181 234,460 12,418,472 0 12,418,472 102,752	(995,780) (448,053) (1,443,833) (211,709) (38,661) 255,282 (9,126) (58,855) (1,596,922) 0 (1,596,922) (1,266,655)	-15.3% -12.5% -14.3% -3.6% 31.1% -126.8% -25.1% -12.9% -12.9% -0.0% -12.2%				
Revenues from Supplemental Sources Public Hospital Redesign and Incentives in Medi-Cal (PRIME) Quality Incentive Program (QIP)	1,983,033 864,432	1,849,645 806,286	484,699 211,287	3,396,125 1,480,418	791,186 344,889	420,157 183,152	279,680 121,916	1,297,549 565,619	-	10,502,075 4,578,000	0	10,502,075 4,578,000					
Overhead Allocation Net Income (Loss)	795,940 2,215,326	801,280 2,347,922	323,616 141,556	1,718,909 3,600,502	687,772 (172,997)	317,740 130,623	367,316 (438,781)	901,922 177,516	0	5,914,496 8,001,674	5,240,594 (5,137,842)	(673,902) 14,487,321	-12.9% -282.0%				
	<u>Children's</u> Health Services (#7080)	Family Medicine (#7092)	Family Practice Calif St (#7093)	Primary Medicine (#7096)	Healthy Beginnings California Street (#7182)	Healthy Beginnings French Camp (#7183)	Hazelton Clinic <u>N</u> #7184	Manteca Clinic	FQ Admin	Total	YTD Budget	YTD Variance	<u>% Var - Fav</u> (Unf)				
<u>Key Ratios</u> Net P: Rev as % of Gross Rev Total Net Rev as % of Gross Rev Benefits as % of Salavies Overhead % of Direct Expenses Gross Revenue per Billable Visit Direct Cost/Billable Visit Indirect Cost/Sillable Visit Total Medical Cost/Billable Visit Total Cost/Patient (1) Net Income[Loss/Billable Visit	24.5% 38.5% 55.4% 410.22 158.05 118.22 61.37 #REF! #REF! 170.80	34.8% 49.0% 56.0% 329.27 161.36 106.25 54.05 #REF! #REF! 158.39	31.0% 47.0% 62.7% 46.8% 319.69 150.15 193.61 90.65 #REF! #REF! 39.65	39.3% 54.7% 45.6% 48.8% 305.21 166.94 130.33 63.54 #REF! #REF! #REF! 133.10	27.0% 38.3% 60.8% 47.3% 356.49 136.37 196.75 93.01 #REF! #REF! #REF! (23.39)	38.7% 52.5% 58.9% 46.9% 337.04 176.92 200.41 94.01 #REF! #REF! 38.65	30.8% 41.9% 68.3% 45.5% 338.73 141.96 288.51 131.23 #REF! #REF! (156.76)	29.6% 46.2% 57.4% 46.4% 320.73 148.28 212.87 98.81 #REF! #REF! 19.45	0.0% 0.0% 46.5% 0.0% 0.00 0.00 0.00 0.00 0.00 0.00 0	32.7% 47.2% 53.9% 42.2% 335.94 158.43 172.78 72.91 #REF! 98.64	53.3% 81.2% 55.3% 42.2% 230.27 186.94 185.41 78.24 #REF! #REF! #REF! (76.71)	-20.6% -34.0% 1.4% 0.0% 105.67 (28.51) 12.63 5.33 #REF! #REF! 175.35	-38.6% -41.5% 2.5% 0.0% 45.9% -15.3% 6.8% 6.8% #REF! #REF! 228.6%				
<u>Payer Mix</u> Medi-Cai Medi-Cai Managed Care Insurance Self Pay / Indigent Totai	0.0% 14.0% 85.0% 0.4% 0.7% 100.0%	13.0% 10.0% 70.0% 1.6% 5.4% 100.0%	18.5% 3.4% 72.0% 2.3% 3.8% 100.0%	23.6% 4.1% 68.1% 0.9% 3.3% 100.0%	2.1% 25.3% 68.4% 0.9% 3.3% 100.0%	3.6% 17.4% 74.3% 2.1% 2.7% 100.0%	8.9% 21.8% 61.2% 1.7% 6.5% 100.0%	8.1% 8.2% 78.6% 0.6% 4.5% 100.0%	0.0% 0.0% 0.0% 0.0% 0.0%	11.8% 10.7% 73.1% 1.0% 3.4% 100.0%	8.0% 11.8% 75.8% 1.6% 2.8% 100.0%	3.8% -1.0% -2.8% -0.5% 0.6% 0.0%	46.7% -8.9% -3.6% -34.0% 20.7% 0.0%				
 Average Visits per Patient is 2.5; per a stud 	dy conducted by the A	CS Director															
cause we recognized t							the supp bital by a										

				DA ITEM						ATTACHMENTS	6 ACTIO
financial picture is on											
k that we have done											
earn more for each M											
il we have the final PP						9 th so we w	ill know for	five of our	clinics		
at our final PPS rate w	ill be and all o	f our finand	cials will impr	ove as a re	esult.						
see improvement in I											
e, both Patient Financi	al Services (P	FS) and EN	/IMI (our outs	ource colle	ection comp	oany) are re	presented	on one sch	edule.		
		PFS Accour	ıts Receivable Agi	ng Analysis Fo	r SJCC						
		Fo	or the Month of Fe	bruary 2020		-					
Aging Category	MediCare	MediCal	Commercial	Self Pay	Total Aging This Month	Total Aging Last Month	\$ Increase (Decrease)	% Increase (Decrease)			
DNFB	0	0	0	0	0	3,039,599	(3,039,599)	-100.00%			
1-30 Days	1,142,493	2,812,291	351,536	87,884	4,394,204	1,960,219	2,433,985	124.17%			
31-60 Days	372,422	916,732	114,591	28,648	1,432,393	1,021,888	410,505	40.17%			
61-90 Days	260,787	1,652,977	184,867	5,489	2,104,120	659,402	1,444,718	219.10%			
91-120 Days	284,299	1,207,814	128,089	10,201	1,630,403	744,076	886,327	119.12%			
121-180 Days 181-240 Days	624,080 314,164	2,200,145 721,892	231,452 102,685	21,796 28,802	3,077,473 1,167,543	991,985 538,935	2,085,488 628,608	210.23% 116.64%			
241-270 Days	119,285	101.505	18,313	9,950	249,053	244,218	4,835	1.98%			
271-365 Days	427,763	333,209	80,828	37,932	879,732	684,466	195,266	28.53%			
366 Days & Over	293,235	(458,861)	16,895	43,374	(105,357)	606,573	(711,930)	-117.37%			
Total FC This Month	3.838.528	9.487.703	1.229.257	274.076	14.829.565	10,491,362	4,338,202	41.35%			
Total FC Last Month	2,578,439	7,118,725	568,408	225,790	10,491,362						
\$ Increase (Decrease)	1,260,089	2,368,978	660,849	48,286	4,338,202						
% Increase (Decrease)	48.87%	33.28%	116.26%	21.39%							
		М	onthly Manageme	ent Summary							
	Beginning	Gross	Disallowances/	Payments	Adjustments	Ending A/R					
	A/R Balance	Services	Discounts			Balance					
February Activity	10,491,362	Billed 9,203,406	(1,627,128)	(2,197,619)	(1,040,456)	14,829,565					
		PFS Ke	y Performance In	dicators for SJ	cc						
	February	January	December	November	October	September	August	Increase (Decrease)			
Gross A/R Days	106	121	121	114	123	139	153	7			
Net A/R	5,121,559	2,500,641	3,006,647	2,967,642	2,990,493	2,960,862	3,078,429	39,005			
Net A/R Days	88	100	120	106	114	119	125	14			
dicare business under											
ch more than 10% of c								AL E AL I	-ii		

		A	GENDA ITEM				ATTACHMENTS	ACTION
Sliding Fee So	ale Update (Kris Zun	iga)						
	vised the SJCC mana		oposed adding a c	component for Nurs	e Visits to the Slidin	ig Fee	Attachment 6 (Sliding Fee Scale for San Joaquin County Clinics)	Motion to approve the updated Sliding Fee Scale – Brian Heck, seconded by Alicia
	2020 5 - 1 1 D	San Joaquin	Fee Scale for County Clinic					Yonemoto & unanimously approved by the board.
		overty Level Based						
Office	\$30 isit Nominal Fee	\$40 Minimum Fee	\$50 Minimum Fee	\$60 Minimum Fee	\$185 FULL FEE			
Nurse V	sit \$5 Nominal Fee	\$10 Minimum Fee	\$15 Minimum Fee	\$20 Minimum Fee	\$40 Full Fee			
Family	ize 0-100%	101 - 133%	134 - 150%	151 - 200%	Over 200%			
1	\$1,063.33	\$1,414.23	\$1,595.00	\$2,126.66	\$2,126.67 and over			
2	\$1,436.67	\$1,910.77	\$2,155.01	\$2,873.34	\$2,873.35 and over			
3	\$1,810.00	\$2,407.30	\$2,715.00	\$3,620.00	\$3,620.01 and over			
4	\$2,183.33	\$2,903.83	\$3,275.00	\$4,366.66	\$4,366.67 and over			
5	\$2,556.67	\$3,400.37	\$3,835.01	\$5,113.34	\$5,113.35 and over			
6	\$2,930.00	\$3,896.90	\$4,395.00	\$5,860.00	\$5,860.01 and over			
7	\$3,303.33	\$4,393.43	\$4,955.00	\$6,606.66	\$6,606.67 and over			
8	\$3,676.67	\$4,889.97	\$5,515.01	\$7,353.34	\$7,353.35 and over			
Each addi person		\$496.53	\$560.00	\$746.66	\$746.66			
Brian Heck ma the board unar	(\$40 All above Services Poverty Guide Source: https://www.fed guidelines	FEE \$185 per visit for Nurse Visit) - Income Above 200% of F lines or No Proof of Incon eralregister.gov/documents/20	120/01/17/2020-00858/ann	Updated 4/7.	2020	on and		

AGENDA ITEM	ATTACHMENTS	ACTION
7. SJCC Co-Applicant Agreement & SJCC Bylaws update (Susan Thorner, Fiscal Solutions)		
Susan Thorner advised she is giving us a brief update in the changes to the co-applicant agreement and bylaws. It was initially listed as two items on the agenda. The second item should have been the second item is training and board education related to some of the HRSA requirements.	Attachment 7 – San Joaquin County Clinic Changes to Co- Applicant Agreement &	Motion to approve the San Joaquin County Clinics Changes to Co-Applicant
<section-header></section-header>	Bylaws	Agreement & Bylaws – Melanie Toutai, seconded by Alvin Maldonado & unanimously approved by the board.
 Angress to the Co-Applicant, Agreement & Bylaws Approved by County Counsel Agreement & Bylaws Approved by County Counsel And the the State County refer in adverting the scatter may effer into a formal management agreement with Side County counsel And the State County counsel And the State County counsel And the State County counsel Agreement & Bylaws Approved by Bylaws Approved by Counse County of the State Cou		
 Of the non-patient health center board members, no more than one-half may derive more than 10% of their annual income from the health care industry. A health center board members are notices of their annual income from the health care industry. A health center board members may be a nemployee of the project diverse from the county Health Center CED to the Liaison Committee. A dath center board members may not be an employee of the project diverse from the county Health Center CED to the Liaison Committee. Clarifies that credentialing & privileging must conform to BPHC's Compliance Manual. 		

AGENDA ITEM	ATTACHMENTS	ACTION
Alicia Yonemoto asked for clarification whether board members cannot be employees of the County or the FQCH. Susan confirmed they may not be employees of the FQHC, they can be county employees. Alicia asked if we still have the twenty-four-month separation of board members being on payroll. She stated one of the requirements to be a board member was for them to not have been on county payroll for at least twenty-four months. Susan advised this is not a HRSA requirement, she is not sure if this is a county requirement.		
Greg Diederich stated the two seats that we are wanting to add are just representative more of the applicant/co-applicant agreement. Alicia wanted to ensure we are not out of compliance with HRSA by adding these two seats for the hospital CEO and SJ County Director of Health Care Services.		
Proposed SJCC Org Chart		
The organizational chart will need to be updated to remove Kris Zuniga as Interim CFO and replace his name with Tenisha Dunham who is now on staff as the new SJCC CFO.		
Melanie Toutai asked if the hospital CEO and the SJ County Director of Health Care Services are added to the board, since it says no more than one-half of the non-patient board members may derive more than 10% of their annual income from the health care industry, how does this impact her inclusion since she works in the healthcare industry. Susan advised the last time she did the math; she did take Melanie's work experience into account. She advised the board will need to develop a policy defining "the health care industry".		
Susan advised that now that the County Council and County Administrator has reviewed and approved the above items, the board needs to vote and approve as applicable.		
Rod Place advised what is voted on here is: there has been a critical change to the FQHC Look-alike that we need to make sure we bring ourselves into compliance. The issue in the past is that the clinic CEO has to report to the hospital CEO because we are under the umbrella of the hospital and that does not comply. Dr. Fadoo will have a direct line to the Board of Supervisors, we are now aligning ourselves to be in line with the County and not under control of the hospital. Susan advised the relationship with the hospital was just too close to the line where the clinic was completely in control of the hospital as opposed to being in partnership with the County as the public entity.		
Melanie Toutai made a motion to accept the revised Co-applicant agreement and Bylaws as presented. Alvin Maldonado seconded the motion and the board unanimously approved.		

	AGENDA ITEM	ATTACHMENTS	ACTION
8.	SJCC Bylaws Update (Fiscal Solutions)		
	This topic was addressed in Agenda Item # 7 above.	See above.	See above.
9.	340B Agreements Update (Rod Place)		
	Rod Place advised the clinics had the ability to go after, Walgreens, Capture Rx, Walmart, Safeway and Rite-Aid. In the Emergency Meeting we voted on Walgreens. Dr. Fadoo stated the board voted on April 1 st and we are now contracted with Walgreens, Rite-Aid, Walmart and Safeway as the four retail pharmacies and also voted on an agreement with a third-party administrator called Capture Rx. All of those pharmacies have been registered with HRSA. We are on track to receiving 340B revenues as early as July 1, 2020, potentially sooner than that based on some emergency concessions HRSA is making available in the spirit of this pandemic.	No attachments	No action required
	Susan Thorner wanted to briefly cover the HRSA's program monitoring and data reporting requirement. Rajat Simhan and		
	Jeff Slater will be presenting the UDS trending immediately following this training. There are also some items that will need to be voted upon today Zip Code Reconciliation and Forms 5A & 5B.		
	San Joaquin County Community Clinics Board Training Sign Fiscal Solutions LLC Figure Monitoring & Data Reporting Requirement (HRSA) My Review UDS Data Pigoes Resoncitation (Viset) Pigoes Resoncitation (Viset) Pigoes Res Resoncitation (Viset) Pigoes R		
	Susan Thorner, MHSA April 28, 2020		
	 Program Monitoring & Data Reporting An or method reaction freeword relevant reports on method reaction freeword relevant reports that inform a support internal decision-making support internal		

AGENDA ITEM	ATTACHMENTS	ACTION
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<section-header><section-header><text><text><figure><complex-block></complex-block></figure></text></text></section-header></section-header>	Attachment 10 – SJCC Board UDS Presentation inclusive of Zip Code Reconciliation	Motion to approve the Zip Code Reconciliation – Alicia Yonemoto, seconded by Ismael Cortez and unanimously approved by the board.
<figure>Scene (21)Scene (21)<td></td><td></td></figure>		

AGENDA ITEM	ATTACHMENTS	ACTION
The first graphs talks about the number of visits and number of patients over a five-year period ending in 2019. We have steadily grown our patient population and our visit population. As of 2019, we had about 120,000 for that particular calendar year.		
Rajat stated the zip codes published to HRSA (there were about twenty that fall within our service area). Rajat stated we are at approximately 85% of our patients that we are seeing so it is well above the 75% requirement. This will require a vote this afternoon.		
The Clinical Quality Indicators are trending in terms of how we are doing in some of the quality measures. In the past we presented this every quarter. We have several benchmarks listed here. There are some supplemental funding streams we are tracking performances against. Last year we are at above 33% of the metrics, we did hit our benchmarks. We still have about seventy we have to hit going into 2020.		
San Joaquin County Clinics has been trending below the national and California cost per patient. EHB allows us to set goals when we input the system. The yellow bar was the goal we set ourselves when we input the data for 2018 and we came below that. We are at \$50 per patient less in terms of cost as of 2019.		
For the Medical Costs and Visits, we had set a goal of \$234 and we achieved \$190 in 2019. As Susan Thorner expressed earlier, it is important for us to keep tracking all our metrics; clinical, financial and operational. Along with Jeff, it is their intention to keep track of this not only on an annual basis but also bring up trending data on a quarterly basis or a monthly basis.		
Alicia Yonemoto made a motion to approve the Zip Code Reconciliation as presented above. Ismael Cortez seconded the motion and the Board unanimously approved.		
12. <u>Review Forms 5A & 5B (Jeff Slater / Rajat Simhan)</u>		
Rajat Simhan advised Form 5A speaks about the services provided by San Joaquin County Clinics and which are contracted out. Dr. Fadoo advised there have been no changes since the last time Form 5A has been presented to the Board. We are making a number of changes in response to COVID pandemic so we may introduce some changes later and it will need to be reviewed with the board later.	Attachment 12 – Form 5A and Form 5B.	Motion to approve Form 5A – Esgardo Medina, seconded by Mike Baskett and unanimously
Dr. Fadoo stated there are some service lines we have Column I and Column III arrangements, for example podiatry where we have a podiatrist embedded in our FQHC clinics at one of our sites and we also do refer some of our podiatry care to the hospital or community facilities. It is best practice recommendation to keep this up to date and to review with the board.		approved by the Board.
Esgardo Medina made a motion to approve Form 5A, Mike Baskett seconded the motion and the Board unanimously approved the motion.		Motion to approve Form 5B – Brian Heck, seconded by
Form 5B pertains to the service locations and while there are currently no changes, there will be once we close the two clinics in the near future. Brian Heck made a motion to approve Form 5B, Esgardo Medina seconded the motion and the Board unanimously approved the motion.		Esgardo Medina and unanimously approved by the Board.

AGENDA ITEM	ATTACHMENTS	ACTION
13. <u>CEO Report (Dr. Farhan Fadoo)</u>		
 a) Clinic Closures Update (Dr. Fadoo) b) Grant Proposals Update (Jeff Slater – requires approval from SJCC Board) 		
Dr. Fadoo stated a lot of our activities are consumed with the COVID response. We are seeing about a 40% reduction in visit volume (this will be more apparent next month when we look at the statistics).		
CEO Report – Previous 30 Days		
 COVID19 response 133 Roughly 40% reduction in visit volume Video visits using Zoom; converting to Cerner tele-med platform Face-to-face visits slowly resuming with active screening measures in place Flexed off PT staff for expense reduction to mitigate revenue hit Drive-through testing with Verily Project Baseline started 4/8 7 Occupational testing MOUs in place with first responder agencies Permanent SJCC CFO hired; Tenisha Dunham started 4/27 Wipfli and DHCS finalizing 5 PPS rates by 5/29 SJCC/SJGH formal MOU – Fiscal Solutions to send draft this week Grants activities – heavy COVID/telehealth focus PRIME DY15-MY extension Request for extensions to current 1115 waiver programs (? PRIME, ? WPC) have been submitted by DHCS to CMS • P4R for DY15-YE QIP timeline affected by PRIME transition CalAIM implementation delayed 4/7 Beilenson Hearing conducted by SJC Board of Supervisors • Authorized closure of Manteca and Hazelton sites effective 6/30 		
 Authorized closure of Manteca and Hazelton sites effective 6/50 17 positions deleted Request for additional information re: transportation options and reassignments for displaced patients (5/19 BOS agenda) 		
SJCC Management taking operational steps regarding closures		
 Dr. Fadoo advised in addition to the above, the homeless population in the county is in dire need of attention with respect to testing and screening at the shelters and at the encampments and our teams have been very heavily involved with that. Last week we started doing testing of the staff at the shelters and we are looking to scale that to the homeless who are coming to these shelters and in the camps. We want to be able to offer widespread testing to everybody regardless of symptoms because we know the homeless population is a very high-risk group for being susceptible to COVID-19 as well as spreading the virus. Dr. Fadoo advised he will have more to report on next month regarding this topic. Dr. Fadoo advised we are very happy and lucky that we were able to hire Tenisha Dunham as our permanent Finance Director / SJCC CFO. We have had the benefit of having Kris Zuniga as our interim CFO for the last four months and he will hopefully be a part of our team going forward providing support. 		

AGENDA ITEM	ATTACHMENTS	ACTION
Tenisha advised she is born and raised in the Valley (she lives in Oakdale). She has a Master's in Business Administration with a concentration in finance. She is currently working on her doctorate in Business Administration with a concentration in healthcare administration. She has been a Finance Director and an interim CFO for the last six to seven years. She most recently came from an FQHC which was about the size of San Joaquin County Clinics, so she is very familiar with the challenges FQHCs face. She has worked for the private sector and this will be her first time in the public sector. She is looking forward to the challenges.		
Dr. Fadoo advised we are expecting our final PPS rates for five of our six sites that will be continuing. They will be finalized by May 29 th so we might not have the report by next month's meeting.		
Kris Zuniga advised we are at the tail end of this process. Wipfli has calculated a best-case and worst-case scenario with regards to these PPS rates. There is every indication we will be very near to the best-case scenario for all five sites. The effect of these PPS rates is far reaching and quite important.		
Jeff Slater stated we applied for and now need retroactive approval on four grant applications submitted in the last two to three weeks related to COVID-19.		
The first one was submitted on April 7 th for \$125,000 to Health Net. They announced an emergency response funding focused on tele-health capacities support for community health centers. They are going to be funding forty-seven of these grants statewide. You can apply for up to \$125,000, we applied for \$125,000. They wanted us to show we were impacted by the onset of COVID-19 and having significant financial impact. Their objective and goal is to support initiation and expansion of tele-health to improve access to care. We indicated we currently have limited tele-health services and the services we do have aren't integrated with our Electronic Health Record, so it makes it difficult to access patient records/data and also to bill. What we proposed to do with this is to get additional equipment as well as link up to schedule video visits which is integrated within Cerner to allow us to have video visits around primary care, helping people manage their chronic health issues as well as mental health issues. This is emergency funding program, so they are trying to get out the money very quickly. They have not released any of the dollars yet.		
The Federal Communications Commission announced \$200 million was available. This was an emergency fund we heard about on April 3 rd and applications were due April 13 th . They are focused on the use of broadband in telehealth. We are trying to support the patient-based internet connective remote monitoring so we can to patients, things that assess patients' blood levels, oxygen, weight, blood pressure remotely so they don't have to come in for an appointment. They will then follow up with a video/phone consult and they don't have to come in directly. This is to keep patients who are vulnerable or at risk. This was a \$380,000 request with funds primarily being used for equipment and services. FCC is primarily focusing in communities that are most highly impacted by COVID. They have already announced three rounds of their grants. They have mostly been to New York, Louisiana, Philadelphia (major cities). The two they have given to California thus far have been in Los Angeles county. We have not heard from them yet; we are still in the queue.		
Joan Singson has been working within the community around Homeless testings. In her conversations with United Way she was able to speak with them regarding funding to support testing of the homeless. We have submitted a request for \$35,000 to test up to 500 homeless individuals in shelters or other congregate areas. Jeff advised we have not received the funding yet, but it is forthcoming.		

AGENDA ITEM	ATTACHMENTS	ACTION
Jeff advised Joan spoke with Kaiser regarding homeless testing and they agreed to give us \$15,000 to test 200 homeless individuals and/or the staff working with them. We have not received that check yet, but we should be shortly.		
Alicia Yonemoto made a motion to retroactively approve the four grants that were applied for, Mary Mills seconded the motion and the Board unanimously approved the motion.		
Dr. Fadoo advised we were granted an extension on our Mid-Year report for PRIME DY15 so rather than being due at the end of March we will report at the end of May. There was a request submitted by DHSC to CMS for an extension on the current 1115 waiver, whether that would extend to all the initiatives, we won't know until later in the year. Part of the request by DHSC to CMS was whether or not we could just get paid on a paid for reporting basis for our DY15-YE.		
Dr. Fadoo advised at last month's board meeting, we spoke about the Beilenson Hearing that was going to be held by the Board of Supervisors on April 7 th . There was a fair amount of public comment about the impact to the community with the closure of these two sites from our staff, patients and the labor unions. There was a fair amount of opposition to the idea of closing the two sites. The BOS proceeded with an authorization of closure, but they did delay by an extra thirty days, mainly due to us being in the middle of a pandemic. The BOS deleted seventeen positions. They did want us to come back with some information about transportation options and reassignments for patients impacted. We will be going back to the BOS in May to identify what is available and what we are doing to reassign patients. Management team is taking all the steps to get those sites ready by the end of June.		
Dr. Fadoo stated this decision was driven mainly by what was perceived as poor financial performance at those two sites. Rod asked if there is a possibility that the BOS would consider keeping the clinics open given the Financial Report we received this month. Kris Zuniga advised we could be closing the two sites with potentially the highest PPS rates. Rod will be meeting separately with Monica Nino and will report back to the Board next month.		
14. ADJOURNMENT		
There being no further topics of discussion, Rod adjourned the meeting at 7:07 p.m.		No Action Required

Signed by:

RESPECTFULLY SUBMITTED ON BEHALF OF SJCC BOARD BY: ADELÉ R. GRIBBLE, OFFICE TECHNICIAN COORDINATOR ACS ADMINISTRATION, SAN JOAQUIN COUNTY CLINICS Date