

San Joaquin Community Clinics
Financial Statement Comments
April 30, 2018

Summary

The Total visits for the month of April were 8,043. April's Billable visits of 7,755 were less than budgeted visits of 9,725 by 1,970 or 20.3%. Year-to-date billable visits are less than budget by 1,617 or 2.0%. At the time the budget was prepared, the scheduled date to go live on the new Cerner system was 7/10/17. The new Cerner system went live on 3/5/2018. As expected, provider productivity was reduced due to user training, as reflected in the negative variance in visits noted above.

Gross Patient Revenue of \$1.7 million was less than budget by \$115,000 or 6.5%. Net Patient Revenue of \$1.3M was less than budget by \$400,000 or 24.0%. Net revenue was down a corresponding amount as the visits. Capitation Revenue of \$472,000 was less than budget by \$95,000 or 16.8%. Capitation revenue is generally consistent from month to month; however, the budgeted capitation revenue was allocated based on monthly visit volume, which will create greater variances to budget from month to month. Year-to-date capitation revenue is 0.6% below budget.

Total Expenses of \$2.6 million were greater than budget by \$198,000 (8.1%). The resulting Net Loss of \$1.4 million was greater than Budgeted Net Loss by \$598,000.

SJGH went live on the Cerner and PeopleSoft systems on 3/5/18 and April is the first complete month of activity for both systems. Implementation issues continued to impact the monthly close process. Work flows and reports are in the process of being reviewed and refined as staff become familiar with the new systems. Adjustments will be made in future months to ensure accurate financial reports for fiscal year end.

Explanations of major variances are explained below.

Revenue

As mentioned above, Gross Patient Revenue was less than budget by \$115,000 or 6.5%. Gross Patient Revenue per visit was \$214.75, which was greater than budget by 17.3%. Managed Care Medi-Cal was \$81,000, or 6.5%, greater than budget; Medicare was \$118,000, or 47.1%, less than budget; Medi-Cal Fee-For-Service was \$96,000, or 42.3%, less than budget; Self Pay was \$4,000, or 10.2%, less than budget; and Commercial was \$23,000, or 126.0%, greater than budget. Net Patient Revenue of \$1.3M was less than budget by \$400,000, primarily due to the shortfall of billable visits for the month. Deductions from revenue were unfavorable to budget by \$189,000 (27.7%).

Capitation revenue of \$472,000 was less than budget by \$95,000 (16.8%).

Expenses

Salaries & Benefits of \$1.4 million were less than budget by \$18,000 (1.3%). Salaries of \$869,000 were better than budget by \$53,000 or 5.8%. This favorable variance is due to favorable Physician salaries of \$212,000 offset by unfavorable variances for Mid-level Provides of \$91,000 and Non-Providers of \$67,000. The Physician salaries positive variance was due to ten provider vacancies, in which two of these vacancies are currently being filled by Locums. The Locums are working in the following Clinics: Healthy Beginnings-French Camp = 1.0 FTE, and SJCC-Hazelton = 1.0 FTE.

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Benefits of \$490,000 were unfavorable to budget by \$35,000 or 7.7%, predominantly due to unfavorable variances in Pension & Retirement (\$67,000) offset by a favorable variance in Vacation, Holiday & Sick Leave (\$33,000) as a result of the provider vacancies. Benefits as a percentage of salaries was 56.4%, higher than budget of 49.4% and slightly above year-to-date actual of 53.3%.

Professional Fees/Registry of \$212,000 exceeded budget by \$133,000 (168.4%) primarily due to provider vacancies in clinics identified above in salaries and benefits. The 2.0 FTE locums used in the month of April accounted for \$73,000 of the unfavorable variance. The FQHC Administration accounted for \$39,000 unfavorable variance for consulting fees for the Interim CFO and Interim FQHC Director.

Supplies of \$56,000 were less than budget by \$44,000 (43.9%). Favorable variances in Pharmaceuticals (\$11,000), Other Medical Supplies (\$2,000), Office Supplies (\$18,000), Minor Medical Equipment (\$7,000), Other Minor Equipment (\$3,000), and Other Non-Medical Supplies (\$3,000).

Purchased Services of \$224,000 were greater than budget by \$9,000 (4.2%), predominantly due to unfavorable variance for eClinical Works in FQHC Administration (\$66,000) offset by favorable variances for SST for Psychiatrist and LCSW (\$58,000). When the current budget was developed, it was anticipated that eClinical Works costs would terminate in December; therefore, there is no budget for January through June for the monthly support costs. Due to the delay in converting to the Cerner System, additional expenses will be incurred to keep eClinical Works on line through March 2019. This expense has been included in the FY2018-2019 budget.

Depreciation of \$48,000 was greater than budget by \$37,000 (338.4%), predominantly in SJCC-Manteca (\$35,000) due to the new Lease Agreement for SJCC-Manteca Leasehold Improvements, not in budget due to the timing of the lease approval by the County. This expense has been included in the FY2018-19 budget.

Other Expense of \$52,000 was greater than budget by \$34,000 (191.9%). This is predominantly due to correction for accounting of Manteca lease discovered during account reconciliation (\$23,000) and monthly rent for the SJCC Manteca facility (\$8,000), not in the 2017-18 Budget. This expense has been included in the FY2018-19 budget.

Accounts Receivable

April's Gross Accounts Receivables (AR) of \$2.5 million was \$949,000 more than March and \$791,000 more than February. Average days of revenue in AR is at 53.0, which is up from 33.1 in March and up from 33.5 in February. The increase in AR was due to held Medi-Cal claims for all clinics due to delays in the enrollment process for electronic billing with the new clearinghouse for the Cerner system. The delay will also impact May and June AR balances as approval was received in June for five of the clinics and claims were released. The enrollment process is still in progress for the remaining three sites.

Cash collections (excluding capitation) were \$445,000 in April, which represents a decrease from March collections of \$730,000 and a decrease from the FY 2018 average year-to-date of \$925,000; however, this figure does not include remittances that were unposted at month end due to system implementation issues. Patient Financial Services is in the process of clearing the backlog of unposted remittances. Cash collections averaged \$843,000 per month in 2017.

**San Joaquin Community Clinics
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var
8,043	9,725	(1,682)	-17.3%
7,755	9,725	(1,970)	-20.3%
1,665,302	1,780,653	(115,351)	-6.5%
(873,383)	(684,087)	(189,296)	-27.7%
471,902	567,099	(95,197)	-16.8%
1,263,821	1,663,665	(399,844)	-24.0%
0	0	0	
1,263,821	1,663,665	(399,844)	-24.0%
Operating Expense			
869,041	922,084	53,043	5.8%
480,395	455,452	(24,943)	-7.7%
1,359,436	1,377,536	18,100	1.3%
212,136	79,033	(133,103)	-168.4%
56,315	100,448	44,133	43.9%
223,676	214,745	(8,931)	-4.2%
48,251	11,007	(37,244)	-338.4%
52,217	17,889	(34,328)	-191.9%
1,952,030	1,800,658	(151,372)	-8.4%
875,601	629,112	(246,489)	-28.4%
2,627,631	2,429,770	(197,862)	-8.1%
(1,363,810)	(766,104)	(597,706)	-78.0%

Year to Date			
Actual	Budget	Variance	% Var
86,294	82,151	4,143	5.0%
80,534	82,151	(1,617)	-2.0%
15,263,837	15,083,954	179,883	1.2%
(9,139,107)	(5,747,946)	(3,391,161)	-59.0%
4,774,736	4,805,304	(30,568)	-0.6%
10,899,466	14,141,312	(3,241,846)	-22.9%
0	0	0	100.0%
10,899,466	14,141,312	(3,241,846)	-22.9%
Operating Expense			
7,093,993	8,873,632	1,779,639	20.1%
3,782,054	4,225,717	443,663	10.5%
10,876,047	13,099,349	2,223,302	17.0%
1,685,193	790,333	(894,860)	-113.2%
1,240,736	968,921	(271,815)	-28.1%
2,835,310	2,664,633	(170,686)	-6.4%
225,885	117,958	(107,927)	-91.5%
283,734	180,185	(103,549)	-57.5%
17,146,914	17,821,379	674,465	3.8%
5,564,243	6,012,877	348,635	5.8%
22,811,156	23,834,256	1,023,100	4.3%
(11,911,690)	(9,692,944)	(2,218,746)	-22.9%

Key Ratios

214.75	\$	183.10	\$	31.65	17.3%	Gross Pt Revenue/Billable Visit
162.98	\$	171.07	\$	(8.09)	-4.7%	Total Revenue/Billable Visit (incl. Oth. Rev)
251.73	\$	185.16	\$	(66.57)	-36.0%	Direct Costs/Billable Visit
87.12	\$	64.69	\$	(22.43)	-34.7%	Indirect Costs/Billable Visit
338.85	\$	249.85	\$	(89.00)	-35.6%	Total Medical Cost/Billable Visit
(175.87)	\$	(78.78)	\$	(97.09)	123.3%	Net Income(Loss)/Billable Visit
847.12	\$	624.62	\$	(222.50)	-35.6%	Total Cost/Patient (1)
75.9%		93.4%		-17.5%	-18.8%	Net Pt Rev as % of Gross Rev
56.4%		49.4%		7.0%	-14.2%	Benefits as a % of Salaries
34.6%		34.9%		0.3%	0.9%	Overhead % of Direct Exp
\$		2,544				Gross Patient AR (in 000s)
\$		(676)				Less Reserves (in 000s)
\$		1,868				Net AR (in 000s)
\$		821				Wrap AR (in 000s)
\$		53.0				Gross AR Days
\$		917				Cash Receipts (in 000s)

\$	189.53	\$	183.61	\$	5.92	3.2%
\$	135.34	\$	172.14	\$	(36.80)	-21.4%
\$	212.92	\$	216.93	\$	4.02	1.9%
\$	70.33	\$	73.19	\$	2.86	3.9%
\$	283.25	\$	290.13	\$	6.88	2.4%
\$	(147.91)	\$	(117.99)	\$	29.92	-25.4%
\$	708.12	\$	725.32	\$	17.20	2.4%
	71.4%		93.8%		-22.3%	-23.8%
	53.3%		47.6%		-5.7%	-12.0%
	33.0%		33.7%		0.7%	2.1%

Payer Mix

8.0%	14.1%	-6.1%	-43.4%	Medicare	12.2%	13.6%	-1.4%	-10.4%
7.9%	12.8%	-4.9%	-38.4%	Medi-Cal	13.2%	13.0%	0.2%	1.6%
79.5%	69.8%	9.7%	13.9%	Medi-Cal Managed Care	70.8%	70.1%	0.7%	1.0%
2.5%	1.0%	1.5%	141.6%	Insurance	1.4%	1.0%	0.4%	35.7%
2.1%	2.3%	-0.2%	-8.1%	Self Pay / Indigent	2.4%	2.3%	0.2%	7.2%
100.0%	100.0%	-0.1%	-0.1%		100.0%	100.0%	0.0%	0.0%

**Children's Health Services
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var
1,454	1,786	(332)	-18.6%
1,354	1,786	(432)	-24.2%
383,862	434,353	(50,491)	-11.6%
(218,257)	(235,531)	17,274	7.3%
85,310	122,112	(36,802)	-30.1%
250,915	320,934	(70,019)	-21.8%
0	0	0	
250,915	320,934	(70,019)	-21.8%
Operating Expense			
144,384	149,662	5,278	3.5%
75,396	78,498	3,102	4.0%
219,780	228,160	8,380	3.7%
(476)	5,000	5,476	109.5%
4,845	8,247	3,402	41.2%
2,145	6,422	4,277	66.6%
674	760	86	11.3%
3,794	2,573	(1,221)	-47.5%
230,763	251,162	20,399	8.1%
53,200	41,811	(11,388)	-27.2%
69,714	75,876	6,163	8.1%
353,676	368,849	15,173	4.1%
(102,761)	(47,915)	(54,846)	-114.5%

Year to Date			
Actual	Budget	Variance	% Var
16,004	15,799	205	1.3%
11,926	15,799	(3,873)	-24.5%
3,667,962	3,842,001	(174,039)	-4.5%
(2,457,277)	(2,083,355)	(373,922)	17.9%
886,210	1,080,124	(193,914)	-18.0%
2,096,895	2,838,770	(741,875)	-26.1%
0	0	0	
2,096,895	2,838,770	(741,875)	-26.1%
Operating Expense			
1,196,458	1,315,123	118,665	9.0%
644,836	694,183	49,347	7.1%
1,841,294	2,009,306	168,012	8.4%
8,721	50,000	41,279	82.6%
77,533	79,129	1,596	2.0%
33,667	64,976	31,309	48.2%
6,637	7,600	963	12.7%
29,230	25,968	(3,262)	-12.6%
1,997,081	2,236,979	239,898	10.7%
604,582	580,947	(23,636)	4.1%
600,493	675,791	75,298	11.1%
3,202,157	3,493,717	291,560	8.3%
(1,105,261)	(654,947)	(450,314)	68.8%

Key Ratios

\$ 283.42	\$ 243.20	\$ 40.22	16.5%	Gross Pt Revenue/Billable Visit
\$ 185.26	\$ 179.69	\$ 5.57	3.1%	Total Revenue/Billable Visit (excl. Cap Rev)
\$ 170.38	\$ 140.63	\$ (29.75)	-21.2%	Direct Costs/Billable Visit
\$ 90.75	\$ 65.89	\$ (24.86)	-37.7%	Indirect Costs/Billable Visit
\$ 261.14	\$ 206.52	\$ (54.61)	-26.4%	Total Medical Cost/Billable Visit
\$ (75.87)	\$ (26.83)	\$ (49.04)	182.8%	Net Income(Loss)/Billable Visit
52.2%	52.5%	0.2%	0.4%	Benefits as a % of Salaries
30.2%	30.2%	0.0%	0.0%	Overhead % of Direct Exp
\$ 408				Gross Patient AR (in 000s)
\$ (83)				Less Reserves (in 000s)
\$ 326				Net AR (in 000s)
\$ 149				Wrap AR (in 000s)
\$ 34.0				Gross AR Days
\$ 228				Cash Receipts (in 000s)

\$ 307.56	\$ 243.18	\$ 64.38	26.5%
\$ 175.83	\$ 179.68	\$ (3.85)	-2.1%
\$ 167.46	\$ 141.59	\$ (25.87)	-18.3%
\$ 101.05	\$ 79.55	\$ (21.50)	-27.0%
\$ 268.50	\$ 221.14	\$ (47.37)	-21.4%
\$ (92.68)	\$ (41.45)	\$ (51.22)	123.6%
53.9%	52.8%	-1.1%	-2.1%
30.1%	30.2%	0.1%	0.5%

Payer Mix

0.0%	0.0%	0.0%		Medicare
7.7%	17.2%	9.4%	-55.0%	Medi-Cal
90.4%	82.2%	8.2%	10.0%	Medi-Cal Managed Care
0.4%	0.5%	-0.2%	-31.9%	Insurance
1.5%	0.1%	1.4%	1311.2%	Self Pay / Indigent
100.0%	100.0%	0.0%	0.0%	

0.0%	0.0%	0.0%	
12.9%	17.2%	-4.3%	-24.8%
86.1%	82.2%	3.9%	4.8%
0.4%	0.5%	-0.1%	-14.0%
0.5%	0.1%	0.4%	389.8%
100.0%	100.0%	0.0%	0.0%

**Family Medicine Clinic
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var
1,580	1,377	203	14.7%
1,557	1,377	180	13.1%
298,862	236,107	62,755	26.6%
(199,645)	(126,231)	(73,414)	-58.2%
92,702	73,999	18,703	25.3%
191,919	183,875	8,043	4.4%
0	0	0	
191,919	183,875	8,043	4.4%
Operating Expense			
109,560	129,017	19,457	15.1%
62,345	58,221	(4,124)	-7.1%
171,904	187,238	15,334	8.2%
6,800	0	(6,800)	
4,401	34,330	29,929	87.2%
145	5,272	5,127	97.2%
4,171	3,246	(925)	-28.5%
2,937	2,791	(146)	-5.2%
190,358	232,877	42,519	18.3%
41,419	22,728	(18,692)	-82.2%
85,147	104,166	19,019	18.3%
316,924	359,771	42,847	11.9%
(125,005)	(175,895)	50,890	28.9%

Year to Date			
Actual	Budget	Variance	% Var
15,790	11,931	3,859	32.3%
12,449	11,931	518	4.3%
2,588,015	2,046,399	541,616	26.5%
(1,755,366)	(1,094,073)	(661,293)	-60.4%
875,700	641,373	234,327	36.5%
1,708,348	1,593,699	114,649	7.2%
0	0	0	
1,708,348	1,593,699	114,649	7.2%
Operating Expense			
859,009	1,112,977	253,968	22.8%
451,997	505,251	53,254	10.5%
1,311,006	1,618,228	307,222	19.0%
7,929	0	(7,929)	
361,570	325,263	(36,307)	-11.2%
21,079	52,720	31,641	60.0%
40,338	39,811	(527)	-1.3%
26,092	28,194	2,102	7.5%
1,768,015	2,064,216	296,201	14.3%
426,577	308,269	(118,308)	-38.4%
789,266	923,324	134,058	14.5%
2,983,857	3,295,808	311,951	9.5%
(1,275,509)	(1,702,110)	426,601	25.1%

Key Ratios

\$ 191.93	\$ 171.46	\$ 20.47	11.8%	Gross Pt Revenue/Billable Visit
\$ 123.25	\$ 133.53	\$ (10.28)	-7.7%	Total Revenue/Billable Visit (w/ Cap Rec)
\$ 122.25	\$ 169.12	\$ 46.87	27.7%	Direct Costs/Billable Visit
\$ 81.28	\$ 92.15	\$ 10.87	11.8%	Indirect Costs/Billable Visit
\$ 203.53	\$ 261.27	\$ 57.74	22.1%	Total Medical Cost/Billable Visit
\$ (80.28)	\$ (127.74)	\$ 47.46	-37.2%	Net Income(Loss)/Billable Visit
56.9%	45.1%	-11.8%	-26.1%	Benefits as a % of Salaries
44.7%	44.7%	0.0%	0.0%	Overhead % of Direct Exp
\$ 476				Gross Patient AR (in 000s)
\$ (139)				Less Reserves (in 000s)
\$ 337				Net AR (in 000s)
\$ 152				Wrap AR (in 000s)
\$ 57.7				Gross AR Days
\$ 148				Cash Receipts (in 000s)

\$ 207.89	\$ 171.52	\$ 36.37	21.2%
\$ 137.23	\$ 133.58	\$ 3.65	2.7%
\$ 142.02	\$ 173.01	\$ 30.99	17.9%
\$ 97.67	\$ 103.23	\$ 5.56	5.4%
\$ 239.69	\$ 276.24	\$ 36.55	13.2%
\$ (102.46)	\$ (142.66)	\$ 40.20	-28.2%
52.6%	45.4%	-7.2%	-15.9%
44.6%	44.7%	0.1%	0.2%

Payer Mix

10.8%	16.5%	5.8%	34.9%	Medicare
6.8%	9.0%	-2.3%	-25.2%	Medi-Cal
77.1%	64.6%	12.4%	19.2%	Medi-Cal Managed Care
1.1%	1.5%	-0.4%	-28.4%	Insurance
4.3%	8.3%	-3.9%	-47.7%	Self Pay / Indigent
100.0%	100.0%	0.0%	0.0%	

16.2%	16.5%	-0.4%	-2.2%
10.3%	9.0%	1.3%	14.0%
66.8%	64.6%	2.2%	3.4%
1.3%	1.5%	-0.2%	-15.7%
5.4%	8.3%	-2.8%	-34.4%
100.0%	100.0%	0.0%	0.0%

**Family Practice Clinic
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var
425	624	(199)	-31.9%
401	624	(223)	-35.8%
64,759	112,787	(48,028)	-42.6%
(10,797)	(15,831)	5,034	31.8%
24,936	34,162	(9,227)	-27.0%
78,898	131,118	(52,220)	-39.8%
0	0	0	
78,898	131,118	(52,220)	-39.8%
Operating Expense			
96,146	44,334	(51,812)	116.9%
52,336	33,305	(19,031)	-57.1%
148,482	77,639	(70,843)	-91.2%
1,000	5,000	4,000	80.0%
4,434	4,811	377	7.8%
0	6,125	6,125	100.0%
469	347	(122)	-35.2%
4,504	704	(3,800)	-539.8%
158,889	94,626	(64,263)	-67.9%
8,975	10,857	1,882	17.3%
72,930	43,433	(29,497)	-67.9%
240,794	148,916	(91,878)	-61.7%
(161,896)	(17,798)	(144,098)	-809.6%

Year to Date			
Actual	Budget	Variance	% Var
3,944	4,876	(932)	-19.1%
2,975	4,876	(1,901)	-39.0%
713,523	881,888	(168,365)	-19.1%
(471,369)	(123,778)	(347,591)	280.8%
220,279	267,118	(46,840)	-17.5%
462,433	1,025,228	(562,796)	-54.9%
0	0	0	
462,433	1,025,228	(562,796)	-54.9%
Operating Expense			
505,686	430,589	(75,097)	-17.4%
327,353	239,477	(87,876)	-36.7%
833,039	670,066	(162,973)	-24.3%
53,771	50,000	(3,771)	-7.5%
27,970	48,974	21,004	42.9%
125,002	61,247	(63,755)	-104.1%
2,974	3,465	491	14.2%
23,597	7,080	(16,517)	-233.3%
1,066,352	840,832	(225,520)	26.8%
117,608	131,708	14,099	10.7%
481,126	386,750	(94,376)	-24.4%
1,665,086	1,359,290	(305,796)	-22.5%
(1,202,653)	(334,061)	(868,592)	260.0%

Key Ratios

\$ 161.60	\$ 180.75	\$ (19.14)	-10.6%
\$ 136.89	\$ 210.13	\$ (13.24)	-6.3%
\$ 396.50	\$ 151.64	\$ (244.86)	-161.5%
\$ 204.39	\$ 87.00	\$ (117.39)	-134.9%
\$ 600.89	\$ 238.65	\$ (362.25)	-151.8%
\$ (404.01)	\$ (28.52)	\$ (375.48)	1316.4%
54.4%	75.1%	20.7%	27.5%
45.9%	45.9%	0.0%	0.0%
\$ 117			
\$ (43)			
\$ 74			
\$ 21			
\$ 57.2			
\$ 32			

\$ 239.84	\$ 180.86	\$ 58.98	32.6%
\$ 155.44	\$ 210.26	\$ (54.82)	-26.1%
\$ 358.44	\$ 172.44	\$ (185.99)	-107.9%
\$ 201.26	\$ 106.33	\$ (94.93)	-89.3%
\$ 559.69	\$ 278.77	\$ (280.92)	-100.8%
\$ (404.25)	\$ (68.51)	\$ (335.74)	490.1%
64.7%	55.6%	-9.1%	-16.4%
45.1%	46.0%	0.9%	1.9%

Payer Mix

18.3%	28.8%	-10.5%	-36.5%
2.2%	2.7%	-0.4%	-16.2%
73.5%	65.9%	7.6%	11.6%
4.2%	1.0%	3.3%	341.6%
1.8%	1.7%	0.0%	2.1%
100.0%	100.0%	0.0%	0.0%

25.9%	28.8%	-2.8%	-9.9%
3.9%	2.7%	1.2%	43.7%
66.6%	65.9%	0.7%	1.1%
0.7%	1.0%	-0.2%	-22.9%
2.9%	1.7%	1.1%	65.7%
100.0%	100.0%	0.0%	0.0%

**Primary Medicine Clinic
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var
2,362	3,237	(875)	-27.0%
2,362	3,237	(875)	-27.0%
422,949	491,418	(68,469)	-13.9%
(326,814)	(233,606)	(93,208)	-39.9%
138,584	174,403	(35,819)	-20.5%
234,719	432,215	(197,496)	-45.7%
0	0	0	
234,719	432,215	(197,496)	-45.7%

Operating Expense			
211,663	296,455	84,792	28.6%
110,415	112,298	1,883	1.7%
322,077	408,753	86,676	21.2%
21,094	10,000	(11,094)	-110.9%
4,165	11,007	6,842	62.2%
0	4,126	4,126	100.0%
315	302	(13)	-4.3%
1,685	1,457	(228)	-15.7%
349,336	435,645	86,309	19.8%
58,617	47,304	(11,312)	-23.9%
119,263	148,729	29,466	19.8%
527,216	631,678	104,462	16.5%
(292,497)	(199,463)	(93,034)	-46.6%

Key Ratios

\$ 179.06	\$ 151.81	\$ 27.24	17.9%
\$ 99.37	\$ 133.52	\$ (34.16)	-25.6%
\$ 147.89	\$ 134.58	\$ (13.31)	-9.9%
\$ 75.31	\$ 60.56	\$ (14.75)	-24.3%
\$ 223.20	\$ 195.14	\$ (28.05)	-14.4%
\$ (123.83)	\$ (61.62)	\$ (62.21)	101.0%
52.2%	37.9%	-14.3%	-37.7%
34.1%	34.1%	0.0%	0.0%
\$ 588			
\$ (197)			
\$ 391			
\$ 190			
\$ 47.3			
\$ 178			

Payer Mix

18.0%	26.6%	-8.6%	-32.2%
2.8%	4.4%	-1.7%	-37.5%
76.6%	64.8%	11.8%	18.2%
0.4%	1.2%	-0.8%	-70.6%
2.3%	3.0%	-0.7%	-23.4%
100.0%	100.0%	0.0%	0.0%

Year to Date			
Actual	Budget	Variance	% Var
26,080	26,199	(119)	-0.5%
20,865	26,199	(5,334)	-20.4%
3,941,179	3,977,302	(36,123)	-0.9%
(2,640,428)	(1,890,695)	(749,733)	39.7%
1,440,560	1,411,538	29,022	2.1%
2,741,311	3,498,145	(756,834)	-21.6%
0	0	0	
2,741,311	3,498,145	(756,834)	-21.6%
1,993,665	2,905,623	911,958	31.4%
927,120	1,060,563	133,443	12.6%
2,920,785	3,966,186	1,045,401	26.4%
308,224	100,000	(208,224)	-208.2%
118,644	101,711	(16,933)	-16.6%
67,299	41,257	(26,042)	-63.1%
3,045	3,018	(27)	-0.9%
10,685	14,656	3,971	27.1%
3,428,683	4,226,828	798,145	18.9%
649,616	589,642	(59,974)	-10.2%
1,158,694	1,443,039	284,345	19.7%
5,236,993	6,259,509	1,022,516	16.3%
(2,495,682)	(2,761,364)	265,682	-9.6%

\$ 188.89	\$ 151.81	\$ 37.08	24.4%
\$ 131.38	\$ 133.52	\$ (2.14)	-1.6%
\$ 164.33	\$ 161.34	\$ (2.99)	-1.9%
\$ 86.67	\$ 77.59	\$ (9.08)	-11.7%
\$ 250.99	\$ 238.92	\$ (12.07)	-5.1%
\$ (119.61)	\$ (105.40)	\$ (14.21)	13.5%
46.5%	36.5%	-10.0%	-27.4%
33.8%	34.1%	0.3%	1.0%

\$ 588			
\$ (197)			
\$ 391			
\$ 190			
\$ 47.3			
\$ 178			
27.8%	26.6%	1.2%	4.5%
3.7%	4.4%	-0.8%	-17.4%
64.9%	64.8%	0.2%	0.3%
1.2%	1.2%	0.0%	-3.2%
2.5%	3.0%	-0.5%	-18.0%
100.0%	100.0%	0.0%	0.0%

**Healthy Beginnings - California St.
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var

693	928	(235)	25.3%	Total Visits
722	928	(206)	-22.2%	Billable Visits
150,725	193,362	(42,637)	22.1%	Gross Patient Revenue
(68,513)	(82,973)	14,460	17.4%	Contractual Adjustments
30,660	54,617	(23,957)	-25.6%	Capitation Rev
122,872	165,006	(42,135)	-25.5%	Net Patient Revenue
0	0	0		Other Revenue
122,872	165,006	(42,135)	-25.5%	Total Revenue

Operating Expense

72,992	88,625	15,633	17.6%	Salaries
49,986	40,713	(9,273)	-22.8%	Benefits
122,978	129,338	6,360	4.9%	Total Salaries & Benefits
0	5,000	5,000	100.0%	Professional Fees/Registry
8,451	8,801	350	3.9%	Supplies
7,222	16,185	8,962	55.4%	Purchased Services
1,305	392	(911)	-231.2%	Depreciation
3,000	1,411	(1,589)	-112.6%	Other Expense
142,967	161,129	18,162	11.3%	Total Direct Expense
29,889	18,613	(12,276)	-12.2%	Allocation of Direct Admin Exp
59,689	67,271	7,583	11.3%	Overhead Allocation
223,545	247,014	23,469	9.5%	Total Expenses
(100,673)	(82,007)	(18,666)	-22.8%	Net Income (Loss)

Year to Date			
Actual	Budget	Variance	% Var

6,970	7,237	(267)	-3.7%	Total Visits
5,809	7,237	(1,428)	-19.7%	Billable Visits
1,502,881	1,507,627	(4,746)	-0.3%	Gross Patient Revenue
(692,951)	(646,925)	(46,026)	-7.1%	Contractual Adjustments
385,238	425,844	(40,606)	-9.5%	Capitation Rev
1,195,137	1,286,546	(91,409)	-7.1%	Net Patient Revenue
0	0	0		Other Revenue
1,195,137	1,286,546	(91,409)	-7.1%	Total Revenue

769,810	915,812	146,002	15.9%	Salaries
439,971	346,534	(93,437)	-27.0%	Benefits
1,209,781	1,262,346	52,565	4.2%	Total Salaries & Benefits
0	50,000	50,000	100.0%	Professional Fees/Registry
58,328	82,069	23,741	16.7%	Supplies
107,423	162,251	54,828	33.8%	Purchased Services
7,580	4,489	(3,091)	-68.9%	Depreciation
23,555	14,236	(9,319)	-65.5%	Other Expense
1,416,666	1,575,391	158,725	10.1%	Total Direct Expense
247,717	231,555	(16,161)	-7.0%	Allocation of Direct Admin Exp
590,045	657,726	67,681	10.3%	Overhead Allocation
2,254,428	2,464,672	210,244	8.5%	Total Expenses
(1,059,290)	(1,178,126)	118,836	-10.1%	Net Income (Loss)

Key Ratios

\$ 208.77	\$ 208.36	\$ 0.41	0.2%	Gross Pt Revenue/Billable Visit
\$ 170.19	\$ 177.81	\$ (7.62)	-4.3%	Total Revenue/Billable Visit (incl. Other)
\$ 197.02	\$ 173.63	\$ (24.40)	-14.1%	Direct Costs/Billable Visit
\$ 111.61	\$ 92.55	\$ (19.06)	-20.6%	Indirect Costs/Billable Visit
\$ 309.04	\$ 266.18	\$ (42.86)	-16.3%	Total Medical Cost/Billable Visit
\$ (139.44)	\$ (88.37)	\$ (51.07)	-57.8%	Net Income(Loss)/Billable Visit
68.5%	45.9%	-22.5%	49.1%	Benefits as a % of Salaries
41.5%	41.8%	0.0%	0.0%	Overhead % of Direct Exp
\$ 164				Gross Patient AR (in 000s)
\$ (44)				Less Reserves (in 000s)
\$ 150				Net AR (in 000s)
\$ 47				Wrap AR (in 000s)
\$ 47.5				Gross AR Days
\$ 54				Cash Receipts (in 000s)

\$ 258.72	\$ 208.32	\$ 50.39	24.2%	Gross Pt Revenue/Billable Visit
\$ 205.74	\$ 177.77	\$ 27.97	15.7%	Total Revenue/Billable Visit (incl. Other)
\$ 243.87	\$ 217.69	\$ (26.19)	-12.0%	Direct Costs/Billable Visit
\$ 144.27	\$ 122.88	\$ (21.34)	-17.4%	Indirect Costs/Billable Visit
\$ 388.09	\$ 340.57	\$ (47.53)	-14.0%	Total Medical Cost/Billable Visit
\$ (182.35)	\$ (162.79)	\$ (19.56)	-12.0%	Net Income(Loss)/Billable Visit
57.2%	37.8%	-19.3%	-51.0%	Benefits as a % of Salaries
41.7%	41.8%	0.1%	0.2%	Overhead % of Direct Exp

Payer Mix

2.5%	0.9%	1.6%	176.5%	Medicare
24.0%	33.1%	9.1%	-27.5%	Medi-Cal
71.7%	65.0%	6.8%	10.4%	Medi-Cal Managed Care
0.3%	0.7%	-0.4%	-57.6%	Insurance
1.5%	0.4	1.1%	277.0%	Self Pay / Indigent
100.0%	100.0%	0.0%	0.0%	

2.3%	0.9%	1.4%	157.8%	Medicare
30.5%	33.1%	-2.5%	-7.7%	Medi-Cal
65.5%	65.0%	0.6%	0.9%	Medi-Cal Managed Care
0.7%	0.7%	0.0%	5.2%	Insurance
0.5%	0.4%	0.5%	122.6%	Self Pay / Indigent
100.0%	100.0%	0.0%	0.0%	

**Healthy Beginnings - French Camp
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var

652	690	(38)	5.5%
679	690	(11)	-1.6%
144,437	116,383	28,054	24.1%
(18,750)	1,565	(20,316)	-1297.3%
38,254	41,809	(3,555)	-8.5%
163,941	159,758	4,183	2.6%
0	0	0	
163,941	159,758	4,183	2.6%

Operating Expense			
79,693	88,211	8,518	9.7%
45,298	44,304	(994)	-2.2%
124,991	132,515	7,524	5.7%
57,376	8,533	(48,843)	-572.4%
7,570	13,601	6,031	44.3%
7,223	16,173	8,950	55.3%
2,761	2,761	(60)	-2.2%
939	1,097	158	14.4%
200,859	174,620	(26,239)	-15.0%
20,018	11,203	(8,814)	-78.7%
83,859	72,904	(10,955)	-15.0%
304,735	258,727	(46,008)	-17.8%
(140,795)	(98,969)	(41,826)	-42.3%

Key Ratios			
\$ 212.63	\$ 168.67	\$ 43.96	26.1%
\$ 241.34	\$ 241.53	\$ (0.19)	-0.2%
\$ 295.69	\$ 253.07	\$ (42.62)	-16.8%
\$ 152.92	\$ 121.89	\$ (31.02)	-25.5%
\$ 448.61	\$ 374.97	\$ (73.64)	-19.6%
\$ (207.27)	\$ (143.43)	\$ (63.83)	-44.5%
56.8%	50.2%	6.6%	-13.2%
41.6%	41.8%	0.0%	0.0%
\$ 230			
\$ (511)			
\$ 179			
\$ 49			
\$ 61.6			
\$ 52			

Payer Mix			
0.2%	3.4%	3.2%	-94.6%
3.0%	26.0%	22.9%	-88.4%
78.5%	68.9%	9.6%	14.0%
17.6%	1.4%	16.2%	1176.8%
0.7%	0.4%	0.3%	95.7%
100.0%	100.0%	(0.0%)	0.0%

Year to Date			
Actual	Budget	Variance	% Var

7,921	7,196	725	5.9%
6,352	7,196	(844)	-11.7%
1,328,683	1,213,713	114,970	9.5%
(383,153)	16,332	(399,485)	-2446.0%
421,384	436,008	(14,625)	-3.4%
1,366,913	1,666,053	(299,139)	-18.0%
0	0	0	
1,366,913	1,666,053	(299,139)	-18.0%

Operating Expense			
700,823	924,543	223,720	24.2%
405,070	455,130	50,060	11.0%
1,105,893	1,379,673	273,780	19.9%
272,688	85,333	(187,355)	-219.6%
110,329	133,725	23,396	17.5%
90,363	162,226	71,863	44.3%
27,127	27,005	(122)	-0.5%
7,796	11,073	3,277	29.6%
1,614,196	1,799,035	184,839	10.3%
219,004	184,152	(34,852)	-18.9%
667,934	751,097	83,163	11.1%
2,501,134	2,734,284	233,150	8.5%
(1,134,221)	(1,068,231)	(65,989)	-6.2%

\$ 209.18	\$ 168.66	\$ 40.51	24.0%
\$ 215.19	\$ 231.52	\$ (16.33)	-7.1%
\$ 254.12	\$ 250.00	\$ (4.12)	-1.6%
\$ 139.63	\$ 129.97	\$ (9.66)	-7.4%
\$ 393.76	\$ 379.97	\$ (13.78)	-3.6%
\$ (178.56)	\$ (148.45)	\$ (30.11)	-20.3%
57.8%	49.2%	8.6%	-17.4%
41.4%	41.8%	0.4%	0.9%

Payer Mix			
3.4%	3.4%	0.0%	0.6%
22.6%	26.0%	-3.4%	-13.0%
69.0%	68.9%	0.1%	0.1%
3.6%	1.4%	2.3%	164.1%
1.4%	0.4%	1.0%	287.8%
100.0%	100.0%	0.0%	0.0%

**SJCC Hazelton Clinic
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var

476	600	(124)	-20.7%	Total Visits
300	600	(300)	-49.9%	Billable
95,035	107,371	(12,336)	-11.5%	Patient Revenue
(17,524)	19,343	(36,867)	-190.6%	Contractual Adjustments
27,928	36,668	(8,739)	-23.8%	Physician Capitation
105,439	163,382	(57,942)	-35.5%	Net Patient Revenue
0	0	0		Other Revenue
105,439	163,382	(57,942)	-35.5%	Total Revenue

Operating Expense				
5,209	21,303	16,095	75.6%	Salaries
2,417	17,058	14,641	85.8%	Benefits
7,625	38,361	30,736	80.1%	Total Salaries & Benefits
42,154	0	(42,154)		Professional Fees/Registry
3,704	11,917	8,213	68.9%	Supplies
110,145	119,305	9,160	7.7%	Purchased Services
0	0	0		Depreciation
0	3,465	3,465	100.0%	Other Expense
163,628	173,048	9,420	5.4%	Total Direct Expense
13,171	10,336	(2,835)	-27.4%	Allocation of Direct Admin Exp
69,689	73,701	4,012	5.4%	Overhead Allocation
246,489	257,085	10,596	4.1%	Total Expenses
(141,049)	(93,703)	(47,346)	-50.5%	Net Income (Loss)

Year to Date			
Actual	Budget	Variance	% Var

6,154	5,018	1,136	22.6%	Total Visits
3,106	5,018	(1,912)	-38.1%	Billable
746,237	898,342	(152,105)	-16.9%	Patient Revenue
(382,610)	161,834	(544,444)	-336.4%	Contractual Adjustments
338,930	306,786	32,144	10.5%	Physician Capitation
702,557	1,366,962	(664,405)	-48.6%	Net Patient Revenue
0	0	0		Other Revenue
702,557	1,366,962	(664,405)	-48.6%	Total Revenue
46,561	214,033	167,472	78.2%	Salaries
23,130	167,227	144,097	86.2%	Benefits
69,692	381,260	311,568	81.7%	Total Salaries & Benefits
256,384	0	(256,384)		Professional Fees/Registry
26,312	120,707	94,395	78.2%	Supplies
1,189,015	1,208,588	19,573	1.6%	Purchased Services
0	0	0		Depreciation
938	35,065	34,127	97.3%	Other Expense
1,542,340	1,745,620	203,280	11.6%	Total Direct Expense
123,001	133,750	10,749	8.0%	Allocation of Direct Admin Exp
647,908	743,460	95,552	12.9%	Overhead Allocation
2,313,248	2,622,829	309,581	11.8%	Total Expenses
(1,610,692)	(1,255,868)	(354,824)	-28.3%	Net Income (Loss)

Key Ratios

\$ 316.46	\$ 178.95	\$ 137.51	76.8%	Gross Pt Revenue/Billable Visit
\$ 351.11	\$ 272.30	\$ 78.81	28.9%	Total Revenue/Billable Visit (incl. Oth Rev)
\$ 544.28	\$ 288.41	\$ (256.46)	-88.9%	Direct Costs/Billable Visit
\$ 275.92	\$ 140.06	\$ (135.86)	-97.0%	Indirect Costs/Billable Visit
\$ 820.80	\$ 428.47	\$ (392.32)	-91.6%	Total Medical Cost/Billable Visit
\$ (469.69)	\$ (156.17)	\$ (313.52)	200.8%	Net Income(Loss)/Billable Visit
46.4%	80.1%	33.7%	42.0%	Benefits as a % of Salaries
42.6%	42.6%	0.0%	0.0%	Overhead % of Direct Exp
\$ 370				Gross Patient AR (in 000s)
\$ (84)				Less Reserves (in 000s)
\$ 286				Net AR (in 000s)
\$ 161				Wrap AR (in 000s)
\$ 149.3				Gross AR Days
\$ 21				Cash Receipts (in 000s)

Payer Mix

5.1%	28.8%	-22.7%	-78.8%	Medicare
33.3%	2.7%	30.7%	1144.4%	Medi-Cal
52.8%	65.9%	-13.1%	-19.8%	Medi-Cal Managed Care
5.1%	1.0%	4.1%	429.6%	Insurance
2.7%	1.7%	0.9%	52.6%	Self Pay / Indigent
100.0%	100.0%	0.0%	0.0%	
5.6%	28.8%	-23.2%	-80.6%	Medicare
33.2%	2.7%	30.5%	1140.2%	Medi-Cal
49.6%	65.9%	-16.2%	-24.7%	Medi-Cal Managed Care
5.9%	1.0%	5.0%	514.7%	Insurance
5.7%	1.7%	3.9%	224.4%	Self Pay / Indigent
100.0%	100.0%	0.0%	0.0%	

**SJCC Manteca Clinic
Income Statement
April 30, 2018**

Current Month			
Actual	Budget	Variance	% Var
401	483	(82)	-17.0%
379	493	(104)	-21.6%
104,673	88,872	15,801	17.8%
(13,083)	(10,824)	(2,259)	-20.9%
23,528	29,329	(5,801)	-19.8%
115,118	107,377	7,741	7.2%
0	0	0	
115,118	107,377	7,741	7.2%
Operating Expense			
116,893	56,780	(60,113)	-105.9%
71,931	38,515	(33,416)	-86.8%
188,823	95,295	(93,528)	-98.1%
0	0	0	
18,620	7,417	(11,203)	-151.1%
6,472	1,666	(4,806)	-288.5%
35,162	0	(35,162)	
35,357	1,766	(33,591)	-1902.1%
284,435	106,144	(178,291)	-168.0%
14,507	8,555	(5,952)	-69.6%
115,310	43,031	(72,279)	-168.0%
414,252	157,730	(256,522)	-162.6%
(299,134)	(50,353)	(248,781)	-494.1%

Year to Date			
Actual	Budget	Variance	% Var
3,731	3,895	(164)	-4.2%
2,819	3,895	(1,076)	-27.6%
775,358	716,680	58,678	8.2%
(355,922)	(87,286)	(268,636)	307.8%
206,436	236,513	(30,077)	-12.7%
625,872	865,907	(240,034)	-27.7%
0	0	0	
625,872	865,907	(240,034)	-27.7%
Operating Expense			
535,557	571,678	36,121	6.3%
335,033	384,672	49,639	12.9%
870,590	956,350	85,760	9.0%
145,902	0	(145,902)	
437,703	74,173	(363,530)	-490.1%
104,626	16,566	(87,960)	-527.8%
105,338	0	(105,338)	
133,516	17,663	(115,853)	-655.9%
1,797,676	1,064,852	(732,824)	-68.8%
127,801	107,609	(20,196)	-18.8%
728,778	431,691	(297,087)	-68.8%
2,654,254	1,604,147	(1,050,107)	-65.5%
(2,028,382)	(738,241)	(1,290,141)	-174.8%

Key Ratios

\$ 276.38	\$ 184.00	\$ 92.38	50.2%	Gross Pt Revenue/Billable Visit	\$ 275.05	\$ 184.00	\$ 91.05	49.5%
\$ 303.96	\$ 222.31	\$ 81.65	36.7%	Total Revenue/Billable Visit	\$ 222.02	\$ 222.31	\$ (0.29)	-0.1%
\$ 751.03	\$ 219.76	\$ (531.27)	-241.8%	Direct Costs/Billable Visit	\$ 637.70	\$ 273.39	\$ (364.31)	-133.3%
\$ 342.77	\$ 106.80	\$ (235.97)	-220.9%	Indirect Costs/Billable Visit	\$ 303.86	\$ 138.46	\$ (165.40)	-119.5%
\$ 1,093.81	\$ 326.56	\$ (767.24)	-234.9%	Total Medical Cost/Billable Visit	\$ 941.56	\$ 411.85	\$ (529.71)	-128.6%
\$ (789.84)	\$ (104.25)	\$ (685.59)	657.6%	Net Income(Loss)/Billable Visit	\$ (719.54)	\$ (189.54)	\$ (530.00)	279.6%
61.5%	67.8%	6.3%	9.3%	Benefits as a % of Salaries	62.6%	67.3%	4.7%	7.0%
40.5%	40.5%	0.0%	0.0%	Overhead % of Direct Exp	40.5%	40.5%	0.0%	0.0%
\$ 160				Gross Patient AR (in 000s)				
\$ (35)				Loss Reserves (in 000s)				
\$ 125				Net AR (in 000s)				
\$ 51				Wsp AR (in 000s)				
\$ 64.5				Gross AR Days				
\$ 200				Cash Receipts (in 000s)				

Payer Mix

2.3%	13.1%	-10.8%	-82.7%	Medicare	5.6%	13.1%	-7.5%	-57.1%
-3.8%	10.9%	-14.7%	134.8%	Medi-Cal	12.5%	10.9%	1.6%	14.6%
99.2%	73.0%	26.3%	36.0%	Medi-Cal Managed Care	78.0%	73.0%	5.0%	6.8%
1.6%	1.7%	0.1%	-3.4%	Insurance	1.2%	1.7%	-0.5%	-31.9%
2.6%	1.3%	1.3%	55.0%	Self Pay / Indigent	2.7%	1.3%	1.4%	112.2%
100.0%	100.0%	0.0%	0.0%		100.0%	100.0%	0.0%	0.0%

FQ Administration
Income Statement
April 30, 2018

Current Month			
Actual	Budget	Variance	% Var
0	0	0	
0	0	0	
0	0	0	
0	0	0	
0	0	0	
0	0	0	

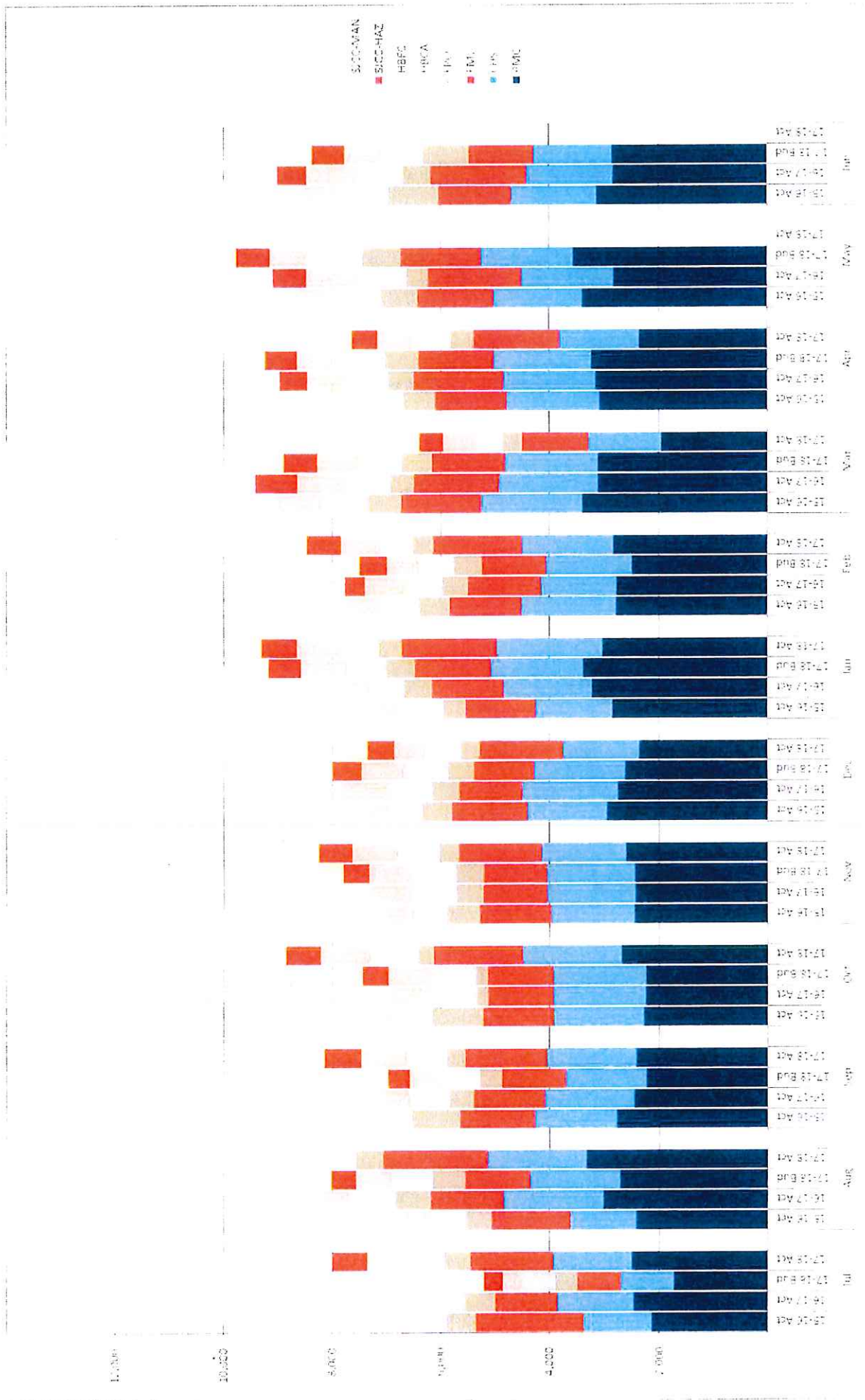
Total Patient Revenue
(Deductions) from Revenue
Other Allowances
Net Revenue
Other Revenue
Total Revenue

Year to Date			
Actual	Budget	Variance	% Var
0	0	0	
0	0	0	
0	0	0	
0	0	0	
0	0	0	
0	0	0	

Operating Expense

32,502	47,697	15,195	31.9%	Salaries
20,272	32,540	12,268	37.7%	Benefits
52,774	80,237	27,463	34.2%	Total Salaries & Benefits
84,189	45,500	(38,689)	-85.0%	Professional Fees/Registry
115	317	202	63.7%	Supplies
90,322	39,471	(50,851)	-128.8%	Purchased Services
3,395	3,257	(138)	-4.2%	Depreciation
0	2,625	2,625	100.0%	Other Expense
230,795	171,407	(59,388)	-34.6%	Total Direct Expense
0	0	0		Overhead Allocation
230,795	171,407	(59,388)	-34.6%	Total Expenses
(230,795)	(171,407)	(59,388)	34.6%	Net Income (Loss)

486,425	483,254	(3,171)	-0.7%	Salaries
227,544	372,680	145,136	38.9%	Benefits
713,969	855,934	141,965	16.6%	Total Salaries & Benefits
631,574	455,000	(176,574)	-38.8%	Professional Fees/Registry
12,346	3,170	(9,176)	-289.5%	Supplies
1,096,845	894,702	(202,143)	-22.6%	Purchased Services
32,845	32,570	(275)	-0.8%	Depreciation
28,325	26,250	(2,075)	-7.9%	Other Expense
2,515,905	2,267,626	(248,279)	-10.9%	Total Direct Expense
0	0	0		Overhead Allocation
2,515,905	2,267,626	(248,279)	-10.9%	Total Expenses
(2,515,905)	(2,267,626)	(248,279)	10.9%	Net Income (Loss)



FQHC Visits

April 2018

Clinic	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total Year
15-16 Act													
CHS	1,248	1,198	1,496	1,644	1,513	1,458	1,405	1,735	1,861	1,700	1,626	1,569	18,453
FMC	1,979	1,444	1,381	1,304	1,317	1,380	1,282	1,314	1,456	1,311	1,390	1,321	16,879
FPCC	528	479	891	932	598	560	411	569	633	594	684	931	7,810
PMC	2,132	2,421	2,768	2,276	2,454	2,947	2,852	2,780	3,401	3,083	3,399	3,136	33,649
HBCA	691	645	662	603	580	570	660	701	808	884	933	825	8,562
HBFC	646	577	675	736	630	481	624	671	877	657	597	775	7,946
Total	7,224	6,764	7,873	7,495	7,092	7,396	7,234	7,770	9,036	8,229	8,629	8,557	93,299
16-17 Act													
CHS	1,383	1,827	1,631	1,686	1,605	1,752	1,618	1,380	1,815	1,693	1,691	1,584	19,665
FMC	1,143	1,333	1,308	1,199	1,170	1,160	1,312	1,348	1,552	1,630	1,707	1,763	16,625
FPCC	562	669	451	228	503	503	523	471	456	489	405	508	5,768
PMC	2,470	3,015	2,458	2,241	2,438	2,747	3,224	2,771	3,112	3,156	2,822	2,834	33,288
HBCA	813	821	702	766	823	783	632	651	813	733	865	778	9,180
HBFC	572	753	721	836	785	893	853	782	888	751	977	997	9,808
SJCC-Haz	-	-	-	-	-	-	-	364	780	523	631	553	2,851
Total	6,943	8,418	7,271	6,956	7,324	7,838	8,162	7,767	9,416	8,975	9,098	9,017	97,185
17-18 Bud													
CHS	968	1,645	1,475	1,686	1,605	1,669	1,700	1,562	1,703	1,786	1,703	1,434	18,936
FMC	800	1,199	1,183	1,212	1,159	1,104	1,382	1,183	1,332	1,377	1,460	1,193	14,584
FPCC	393	599	404	229	509	479	548	512	579	624	717	845	6,438
PMC	1,729	2,706	2,227	2,239	2,445	2,616	3,385	2,502	3,113	3,237	3,561	2,850	32,610
HBCA	569	739	635	766	823	746	663	631	737	928	977	748	8,962
HBFC	400	680	649	838	786	850	896	604	803	690	730	694	8,620
SJCC-Haz	360	447	399	476	465	529	600	514	628	600	628	600	6,246
SJCC-Man	300	368	323	378	361	400	420	378	484	483	528	525	4,948
Total	5,519	8,383	7,295	7,824	8,153	8,393	9,594	7,886	9,379	9,725	10,304	8,889	101,344
17-18 Act													
CHS	1,432	1,818	1,622	1,814	1,538	1,381	1,940	1,676	1,329	1,454			16,004
FMC	1,516	1,910	1,513	1,627	1,526	1,536	1,738	1,624	1,220	1,580			15,790
FPCC	479	518	337	292	360	345	438	388	362	425			3,944
PMC	2,506	3,325	2,418	2,680	2,600	2,368	3,032	2,832	1,957	2,362			26,080
HBCA	731	828	716	866	749	625	708	586	468	693			6,970
HBFC	695	874	866	933	859	604	791	730	617	652			7,621
SJCC-Haz	630	885	674	643	614	502	661	631	438	476			6,154
SJCC-Man	-	-	179	612	696	531	540	420	352	401			3,731
Total	7,989	10,158	8,325	9,467	8,942	7,892	9,848	8,887	6,743	8,043	-	-	86,294

Summary of Unlocked and Unclaimed Accounts
As of 04/30/18

eCW Only

Clinic	Total	Apr	Mar	Feb	Jan	Dec	Nov	Oct	Sep	Aug	Jul	Jun
Children's Health Services	-											
Family Medicine Clinic	173		8	103	37	5	12	6	1	1		
Family Practice Clinic	-											
Primary Medicine Clinic	-											
Healthy Beginnings - CA	2	2										
Healthy Beginnings - FC	1		1									
Hazelton	8				3	1	1	2		1		
Manteca	5		2	3								
Clinic Totals by Month	189	2	11	106	40	6	13	8	1	2	-	-