



**SJ Health Board of Directors Agenda  
Tuesday April 26, 2022, 5:00 p.m.**

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+1 209-645-4071 United States, Stockton (Toll)

Conference ID: 770 037 38#

- |   |   |                            |
|---|---|----------------------------|
| 1. Call to Order & Establish Quorum                           |   | Rod Place                  |
| a. Call to Order & Establish Quorum                           |   |                            |
| b. SJCC Board of Director’s Attendance Record (March 2021)    |   |                            |
| 2. Approval of Minutes SJCC Board Meeting from 3/29/2022      | * | Rod Place                  |
| 3. Public Comment (3 minutes/speaker)                         |   | General Public             |
| 4. Governance Committee                                       |   |                            |
| a. Board Membership Vote – Tarsha Taylor-Godfrey              | * | Brian Heck                 |
| 5. Credentialing & Privileging Report – April 2022            | * | Angela Ayala/Tanya Ramirez |
| 6. Quality Committee Report – April 2022                      | * | Angela Ayala/Charson Chang |
| 7. Finance Committee Report – April 2022                      | * | Kris Zuniga                |
| a. Financial Module Reminder                                  |   | Kris Zuniga                |
| 8. Legislative Update & Grant Proposal Approvals – April 2022 |   | Jeff Slater                |
| a. Retroactive Grant Proposal – FY2023 CPF Harder             | * | Jeff Slater                |
| b. Retroactive Grant Proposal – FY2023 CPF McNerney           | * | Jeff Slater                |
| c. Approval of Grant Proposal – ARP-UDS+                      | * | Jeff Slater                |
| 9. ZIP Code Reconciliation                                    | * | Susan Thorner/Rajat Simhan |
| 10. Review Form 5A & 5B                                       | * | Jeff Slater                |
| 11. Board Training (topic to follow)                          |   | Susan Thorner              |
| 12. CEO Report  |   | Dr. Farhan Fadoo           |
| 13. Adjournment of Board Meeting                              |   | Rod Place                  |

**\*Action Item**

**Next Meeting Date: May 31, 2022 @ 5:00 P.M.  
Microsoft Teams Meeting**

Note: If you need disability-related modification or accommodation to participate in this meeting, please contact San Joaquin County Clinics at (209) 953-3711 at least 48 hours prior to the start of the meeting. Government Code Section 54954.2(a). Materials related to an item on this agenda submitted to the Board after distribution of the agenda packet are available for public inspection by contacting SJCC Clinic Administration at 10100 Trinity Parkway, Suite 100, Stockton, CA 95219 during normal business hours.



**SJCC BOARD OF DIRECTORS ATTENDANCE RECORD 2022**

2022 Full Board Meeting Dates

Member Name	Patient? Yes / No	Joined Board	1/25/22	2/23/22	3/29/22	4/26/22	5/31/22	6/28/22	7/26/22	8/30/22	9/27/22	10/25/22	11/29/22	12/28/22
Antigua, Paul	No	2021	AE	P	P									
Chang, Charson MD	No	2021	P	P	P									
Fuentes, Monica	No	2021	AU	P	P									
Heck, Brian	Yes	2019	P	P	P									
Hernandez, Jessica	Yes	2021	P	P	P									
King, Cynthia	No	2021	P	P	AE									
Lee, Karen	No	2021	P	P	P									
Medina, Esgardo	Yes	2020	P	P	P									
Moreno, Jodie	No	2022												
Place, Rod	Yes	2010	P	P	P									
Pua, Bernadette	No	2021	AU	P	AU									

CODE P = Present

Code AE = Absence Excused

CODE AU = Absence Unexcused

**Minutes of March 29, 2022**  
**San Joaquin County Clinics Board of Directors**

**Board Members Present:** Paul Antigua (Board Treasurer); Charson Chang; Dr. Farhan Fadoo (CEO); Monica Fuentes; Brian Heck (Vice Chair); Jessica Hernandez; Karen Lee; Esgardo Medina; Rod Place (Board Chair)

**Excused Absent:** Cynthia King

**Unexcused Absent:** Bernadette Pua

**SJCC Staff:** Michael Allen (Board Clerk); Angela Ayala; Dena Galindo; Rajat Simhan (Consultant); Jeff Slater (Consultant); Alice Soulligne (COO); Susan Thorner (Consultant); Kris Zuniga (CFO)

**Guests:** none

AGENDA ITEM	ATTACHMENTS	ACTION
<p><b>1. <u>Call to Order (Rod Place)</u></b> The meeting was called to order at 5:09 p.m. A quorum was established for today's meeting.</p>	No attachment	No action required
<p><b>2. <u>Approval of Minutes from February 22, 2022 (Rod Place)</u></b> Meeting minutes from 2/22/22 were approved unanimously.</p>	Board Minutes 2022-02-22	Jessica motioned to approve the minutes and Monica seconded; motion was approved unanimously
<p><b>3. <u>Public Comment</u></b> none</p>	No attachment	
<p><b>4. <u>Conflict of Interest Code (Farhan Fadoo)</u></b> Dr. Fadoo explained the need for and requirements of our Conflict of Interest Code, to whom it applies, and how to maintain compliance. The Board voted to accept the Conflict of Interest Code.</p>	Conflict of Interest Code	Karen motioned to accept the Conflict of Interest Code and Charson seconded; the motion was approved unanimously
<p><b>5. <u>Conflict of Interest Policy (Farhan Fadoo)</u></b> Dr. Fadoo reviewed the Conflict of Interest Policy and explained that this covers all health center staff. The Board voted to accept the Conflict of Interest Policy.</p>	Conflict of Interest Policy	Charson motioned to accept the Conflict of Interest Policy and Brian seconded; the motion was approved unanimously
<p><b>6. <u>Governance Committee (Rod Place/Susan Thorner)</u></b> Board membership was discussed regarding Jodie Moreno.</p> <p>Susan reminded the Board that the second orientation, with a focus on finance, quality and compliance, will be held on 4/5/22.</p>	No attachment	Brian motioned to accept Jodie Moreno as a Board member and Monica seconded; motion was approved unanimously
<p><b>7. <u>Credentialing &amp; Privileging Report (Angela Ayala)</u></b> Reappointments are Gerardo Hernandez and Vanessa Kennedy. Resignations are Jerry Fessler and Christopher Lindeken. Initial Appointment is Estefania Macias (provisional). Reappointment was Margie Aquino. Advancement is Kristen Pierce (proctoring complete).</p>	Credentialing & Privileging Report – March 2022	<p>Paul motioned to approve the Credentialing &amp; Privileging Report and Charson seconded; motion was approved unanimously</p> <p>Charson motioned to approve Estefania Macias to provisional status and Jessica seconded; motion was approved unanimously</p>
<p><b>8. <u>Quality Committee Report (Angela Ayala)</u></b> Charson introduced Angela and noted that Padma Magadala resigned this month. Angela discussed some Quality department changes and the reassignment of the remaining Quality team into the clinics.</p> <p>Current work plan focuses on education on the following aspects: measure requirements, coding needs, scoring guidelines, and testing frequency. Some changes are the</p>	Quality Committee Report – March 2022	Brian motioned to approve the Quality Committee Report and Monica seconded; motion was approved unanimously

<p>increased focus on the frequency of diabetic retinal and pediatric lead screenings.</p> <p>Educational refreshers are being conducted for annual screenings &amp; immunizations, comprehensive diabetes care, older patient care, transitions of care, lead screenings, and well-care child visits.</p> <p>Support efforts are underway to aid clinical staff with at-the-elbow support, coding (including badge inserts listing diagnosis codes), and seeking user feedback to improve reporting availability.</p> <p>Sexual Orientation &amp; Gender Identity (SOGI) demographic reporting has decreased, so efforts are underway to increase the related data collection.</p> <p>Pediatric BMI screening is very low in the Family Medicine Clinic, so efforts are underway to increase these measures to come in line with CHS standards.</p> <p>Data was reviewed regarding PDSA and related measures in the Titration clinic. Most measures saw an increase, with the exception of retinal screening; this was determined to be a misunderstanding by the provider that these screenings were not covered by insurance, but this has since been corrected through further education.</p> <p>Charson briefly reminded the committee about QIP (Quality Incentive Program) and that, although .</p>		
<p><b>9. Finance Committee Report (Kris Zuniga, SJCC CFO)</b>          Billable visits for February are favorable to budget by 166 visits. YTD visits have been updated on the December financials due to an updated report received for the additional visits (1,602 visits) that were not captured in the previous months. Additional Patient Revenues have been recorded accordingly. This new methodology has no impact on patient collections. Net Patient Revenues for February are \$150,591 greater than budget. YTD financials reflect a PPS reconciliation liability accrual of \$200,000. YTD Medi-Cal payments for \$2,519,165 have been reflected on the Balance Sheet for FY2015, FY2016, and FY2017 according to the payment plan with DHCS. YTD Income Statement includes interest expense of \$143,626 for PPS liability payments made to DHCS for FY2015, FY2016, and FY2017. YTD financials includes \$8.1M payment from SJGH related to the finalization of FY2020 financial statement audit and according to the separation agreement between SJGH and SJ Health. Also, YTD financials include \$4.1 payment from SJGH related to unaudited FY2021 financial statement and according to the separation agreement between SJGH and SJ Health. YTD financials include funds transferred for \$9,575,840 to San Joaquin County as a payment for payroll and benefits paid by San Joaquin County on behalf of SJ Health from July 2021 through January 2022.</p> <p>YTD Supplemental Revenue includes the recognition of estimated Quality Incentive Program revenue for \$7,977,319. Combined Grants Revenue includes revenues for Essential Access Title X, SOR2, Whole Person Care, Behavioral Health Integration, Health Net, American Rescue Plan (ARP) and other grants for \$1,553,024. Capitation and Managed Care Incentives include the YTD Capitation Revenue with an</p>	<p>Finance Committee Report – March 2022</p>	<p>Charson motioned to accept the Finance Committee Report and Jessica seconded; motion was approved unanimously</p>

<p>unfavorable variance to budget by \$512,070 mainly due to non-recognition of HEDIS revenue during the year. Also, Other Income includes the 340B Pharmacy Program revenue for \$911,797 and the program related expenses for \$659,941 are included in Supplies &amp; Other Expenses categories on the financials. YTD financials reflect First Responder Program revenue for \$10,000. YTD Other Revenue includes revenues accrued for \$459,103 related to Purchased Services provided to SJGH by SJCC per the MOU and Interest Income of \$14,698. Total Net Operating Revenues are favorable to budget by \$1,385,415.</p> <p>YTD Salaries and benefits expenses exhibit an unfavorable variance to budget of \$570,648. Other operating expenses exhibit an unfavorable variance of \$673,946 largely due to Purchased Services with favorable variance of \$917,300 mainly offset by unfavorable variance in Professional Fees, Supplies, Interest and Miscellaneous Expenses \$1,591,246. An estimated expense for the Purchased Services is recorded from July through February based on the MOU.</p> <p>Unaudited, as presented, Net Income of \$1,315,514 on a year-to-date basis is favorable compared to budget by \$140,821.</p> <p>Metrics compared to Capital Link benchmarks: Operating Margin is 2% (goal &gt;3%), Bottom Line Margin is 5% (goal &gt;3%), Days Cash on Hand is 94 (goal is &gt;30-45 days), Days in Net Patient Receivables is 25 (goal is &lt;60 days), and Personnel-Related Expense is 73% (goal is &lt;70%).</p>		
<p><b>10. <u>Legislative Updates &amp; Grants (Jeff Slater)</u></b>          Jeff reviewed the legislative updates, including proposed protection of the 340b drug purchasing program (SB 939), continued billing for social workers post-COVID (SB 966). No movement on the Build Back Better Act.</p> <p>Retroactive Approval of Changes in Scope to HRSA Form 5A was presented to the Board including the following:</p> <ul style="list-style-type: none"> <li>• <b><u>CIS00127374 – Update an Additional or Specialty Service</u></b> - 1) Deleting occupational therapy as an additional or specialty service delivered by SJCC through formal written referral arrangement – SJCC does not have a formal written referral arrangement for occupational therapy services; and 2) Deleting physical therapy as an additional or specialty service delivered by SJCC through formal written referral arrangement – SJCC does not have a formal written referral arrangement for physical therapy services.</li> <li>• <b><u>CIS00128294 – Update and Additional or Specialty Service</u></b> - Adjusting the scope to reflect that SJCC delivers Podiatry services through a formal written contract with Dr. Rajdeep Sahota, DPM, that SJCC pays for and not directly through an SJCC employed podiatrist or through formal written referral arrangement with another organization.</li> <li>• <b><u>CIS00127838 – Update a Required Service</u></b> - Adjusting the scope to reflect that in addition to SJCC staff directly providing required translation services, SJCC has begun providing required translation services through a formal written contract with AMN Language Services</li> <li>• <b><u>CIS00128855 - Update a Required Service</u></b> - Adjusting the scope to reflect that in addition to SJCC physicians directly providing required general primary care, SJCC provides general primary care through a formal written contract with Singh Medical Associates LLC that SJCC pays for.</li> </ul>	<p>Legislative Update &amp; Grants Approvals – March 2022;          Retroactive Approval of Changes in Scope to HRSA; Retroactive Approval for CCI Connected Care Accelerator Grant</p>	<p>Paul motioned to retroactively approve the Changes in Scope to Form 5A and Charson seconded; motion was approved unanimously</p> <p>Paul motioned to retroactively approve the Change in Scope to Form 5B and Charson seconded; motion was approved unanimously</p> <p>Charson motioned to retroactively approve the CCI Connected Care Accelerator Grant and Paul seconded; motion was approved unanimously</p>

<p>Retroactive Approval of Change in Scope to HRSA Form 5B was presented to the Board including the following:</p> <ul style="list-style-type: none"> <li>• <b>CIS00122440 – Adding a New Service Site</b> - Adding the recently purchased mobile clinic as a service site.</li> </ul> <p>Retroactive Approval for CCI Connected Care Accelerator Grant was presented to the Board.</p>		
<p><b>11. UDS Report (Rajat Simhan)</b>                  2021 UDS Report was reviewed for the Board. Visits continue to increase over the last two years, with over 25% as telehealth visits. ZIP codes serviced were shown. Unique patient encounters have decreased by nearly 3,000 over the last two year. Patient income levels were reviewed and compared to the last two years. Staffing and utilization summary was reviewed. Patient age demographics were shown, as were clinical performance indicators for CY 2020 &amp; CY 2021 (including Q1 – Q3).</p>	<p>UDS Report 2021</p>	
<p><b>12. CEO Report (Dr. Farhan Fadoo)</b>                  COVID case rates and hospitalizations have sharply decreased, so testing &amp; vaccination efforts have diminished. Telehealth continues to be a significant service line.</p> <p>FY23 preliminary budget has been submitted to CAO, with a draft copy for Board review in April. Administrative building will begin being occupied by staff in April with an SJ Health brand launch by end of May. New paint and flooring will be installed in the clinics within the next few weeks.</p> <p>2021 UDS reporting was submitted to HRSA and all revisions were accepted.</p> <p>Strategic plan efforts were briefly reviewed, with 6 of 67 projects now complete.</p>	<p>CEO Report – March 2022</p>	
<p><b>13. Adjournment</b>                  There being no further topics of discussion, Rod Place adjourned the meeting at 6:49 p.m.</p>	<p>No attachments</p>	<p>No action required</p>

# TARSHA TAYLOR-GODFREY

3845 Silvana Lane, Stockton CA, 95212 | (510)499-1892 | tarshalatriece73@gmail.com



## PROFILE

- \*Builder of strong, positive, and lasting professional relationships
- \*Seasoned in creating, implementing, and maintaining data-informed systems and instructional programs
- \*Organized Leader who prioritizes building individual capacities of each team member
- \*Masterful in diagnosing and developing language acquisition, while helping students to acculturate in their new communities
- \*Extensive Common Core training in Math and Language Arts. Develop and teach GLAD (Guided Language Acquisition Design) units resulting in increased formative and summative test scores
- \*Provider of transformative professional development in teaching strategies, RTI, and equity

## EDUCATION

Teachers College of San Joaquin

**Administrative Services Credential (intern)**

**2021**

Patten University, Oakland

**Master of Education, Magna Cum Laude**

**Teaching English as a Second Language**

**2011**

Thesis: *Using Literature Circles as a Tool to Improve Reading Comprehension and Increase Student Motivation*

This quantitative study documents statistically significant growth in motivation to read and accelerated reading comprehension among English Learners during this six-week study utilizing Literature Circle discussion methodology. (**Research received the highest honors and recognition**)

Patten University, Oakland

**Multiple Subject and Single Subject English Credentials**

**2000/2005**

California State Hayward University

**Bachelor of Arts**

**1997**

English with an emphasis in Language and Discourse

## AWARDS

**Black Students of California United Advisor of the Year and**

**Most Impactful Community Project: #EUvsHate campaign to end**

**2020**

**Campus violence and intolerance through the implementation of Ethnic Studies education**

<b>Greene Scholars Program: Parent Instructor of the Year</b>	<b>2018</b>
<b>Teacher of the Year from the African American Support Group of Lathrop and Vicinity</b>	<b>2016</b>
<b>Academic and Leadership Honors Patten University</b>	<b>2011</b>
<b>SJCOE Colonial Williamsburg Fellowship recipient</b>	<b>2006</b>

## **EDUCATION EXPERIENCE**

Joseph Widmer Elementary School

### **Principal**

**1/22-6/22**

- Lead school of nearly 800 Manteca USD students K-8, general education, Moderate/Severe, Autism classes, and a staff of 50.
- Managed SPSA, strategic plan, budget, personnel, instructional leadership and development, Safety protocols, PBIS (Positive Behavioral Interventions and Supports, community engagement, facilities and grounds, and COST (Coordination of Services Team)
- Maintained Special Education collaboration with speech and language contractors, psychologists, behaviorists, teachers, county classes, and outside agencies.

Golden West Elementary School

**7/21-1/22**

### **Interim Principal**

- Provided leadership for a school with approx. 550 students TK-8, autism class, and mild/moderate SDC classes
- Lead pedagogical shifts: Mentoring teachers through the use of data informed practices to Strengthen their Teir 1 instruction and implement daily interventions.
- With the support of stakeholders, oversee the implementation of the site plan and budget
- Collaborate with social-emotional resources and wrap around services to deliver unique programming that builds the capacity of students and their families
- Create systems that improve school culture through PBIS resources and team
- Collaborate with Vice Principal to develop and implement a discipline plan that is restorative in nature
- Support and provide student activities/clubs
- Adhere to standard and COVID safety protocols

August Knodt Elementary Summer School

**6/21-7/21**

### **Principal**

Provided leadership for school site during innovative summer program. Participated in Daily walkthroughs and PLC meetings resulting in instructional growth and student academic Gains as reflected in student's formative and summative gains.

East Union High School/Manteca Unified School District

**8/20-6/21**

### **Vice Principal/Dean of Students**

Provide student and family support in engagement through COVID distance and hybrid learning. Spearheaded regular community outreach. Wrote and enforced the COVID mitigation plan for the school. Evaluation and instructional coaching



of teachers. Continued ELD, ELAC and migrant support for families. Provided PLC, PBIS, and ELD leadership and program development.

**English 1&2; English Language Development 1-4; AVID**

**2014-2020**

Developed rigorous lessons, developed culturally relevant curriculum, course structure, assessments, and administered all grades.

Developed a systematic program to support new immigrants through accelerated language acquisition, AVID, family/community resources, and college dreams support.

**English Language Development Coordinator and Literacy Coach**

**2016-2020**

Developed a comprehensive system to accelerate language acquisition for newcomers and increased the overall achievement, reclassification rate, and graduation rate of English Learners. Researched and adopted curriculum, recruited and facilitated a PLC that focused on maintaining scaffolds and safety nets for ELD students in core classes. Support teachers in providing access to college prep opportunities. Provide staff trainings, and teacher coaching to maximize student outcomes. This system has been replicated at the other high schools in the district.

Linden Unified School District, Oakland Unified School District, Diocese of Oakland

**K-8 Teacher Leader 1997-2007**

Planned dynamic lessons for diverse students in self-contained classrooms. Served as department chair, leadership team, summer school coordinator, Saturday School Coordinator, and Teach for America mentor.

**KIPP Founding teacher and Saturday School Administrator 2002-2003**

Assisted school administration with recruitment for the West Oakland site Collaborated with team building the foundation of establishing a positive school culture and strong instruction. Provided parent enrichment. Mentored TFA teachers. Served at a public relations liaison. Provided instruction to intermediate students.

**RELATED EXPERIENCE**

**2017- Present** Greene Scholar volunteer

**Classroom Facilitator/Facilitator Trainor/Leadership**

Provide STEM instruction and facilitator training to Silicon Valley youth in an esteemed Saturday science program.

**2007-2014** Reading Warriors Destination Book Club

**Co-Founder**

Developed, organized, and implemented culturally relevant finance and literature curriculum for African American boys ages 9-18.

**2015-2021** Black Students of California United Advisory Council

Collaborated with BSCU advisors in California to provide meaningful programming.



**JOELLA BREWER, LCSW is being considered for appointment as follows:**

- Licensed Independent Practitioner (LIP)
- Initial Appointment – Provisional Status – appointment for one year requiring proctoring.
- Privileges as outlined in the privileges request form.

**CREDENTIALS VERIFICATION ORGANIZATION:** The practitioner’s application, supporting documentation, department chairperson’s report and other information available has been reviewed by the Credentials Verification Organization (CVO) and it is our recommendation that the practitioner be granted appointment and clinical privileges. Documentation supporting this recommendation is stored and found in the CVO’s centralized compliance platform ([www.hippawatchdog.com](http://www.hippawatchdog.com)) as of:

**04/15/2022**

**CREDENTIALING SPECIALIST RECOMMENDATION:** I have reviewed the application and supporting documents including, but not limited to: license, health status, clinical privileges and scope of service requested by this practitioner and based on medical/clinical knowledge, technical and clinical skills, clinical judgment, interpersonal skills, communication skills and professionalism, current competency as evidenced by results of quality assessment, training, experience, peer references, character, and/or my personal knowledge. The Quality Performance file and attached summaries of the practitioner listed have been reviewed and an evaluation completed as applicable. Any decision made was not based on race, ethnic/national identity, gender, age, or sexual orientation.

**RECOMMEND** appointment/reappointment/ additional privilege(s) for this practitioner and if applicable, appointment to the category requested unless otherwise indicated.

am **UNABLE TO RECOMMEND** as set forth in the attached document (i.e. letter, outline etc).

Tanya Ramirez  
Signature, Credentialing Specialist

04/15/2022  
Date

**CREDENTIALING COMMITTEE RECOMMENDATION:** The Chief Medical Officer and Credentialing Committee have reviewed the reports, supporting documentation and recommendations of the CVO/Credentialing Specialist regarding this practitioner and makes the following recommendation to the Governing Board.

**RECOMMENDED** as forwarded

**RECOMMENDED** with modification: \_\_\_\_\_

**RECOMMEND DENYING** request for the following reason(s): \_\_\_\_\_

This action was taken by the Credentialing Committee and is documented in the minutes of: **04/21/2022**

**GOVERNING BOARD ACTION:** The findings and recommendations of the Department Chairperson and Medical Executive Committee have been reviewed by the Governing Board with the following action:

**APPROVED** appointment/reappointment to the requested staff category and clinical privileges or additional privilege (s) as recommended.

**APPROVED** appointment/reappointment/additional privilege(s) with modification as indicated in the attached:

**DENIED** appointment/reappointment and/or clinical privileges for the reasons set forth in the attached.

This action was taken by the Governing Board and is documented in the minutes of: \_\_\_\_\_

Reappointment Expiration Date: \_\_\_\_\_

# APRIL 2022 QUALITY REPORT

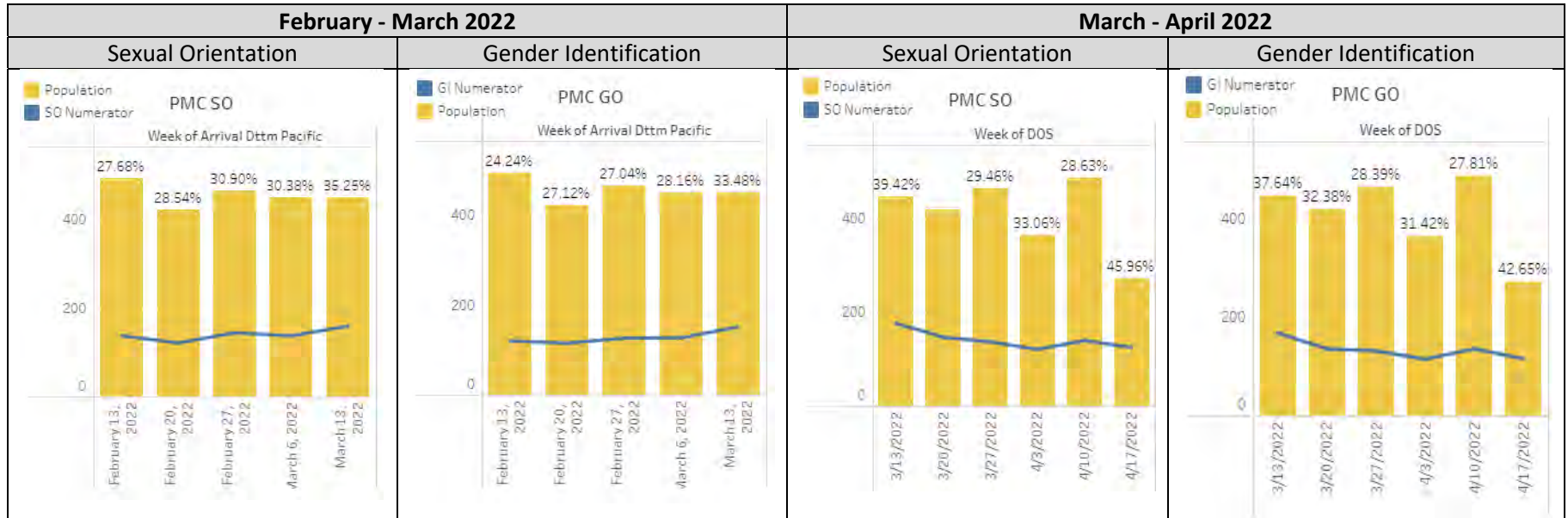
By Angela R. Ayala

## 1. Departmental Change Updates

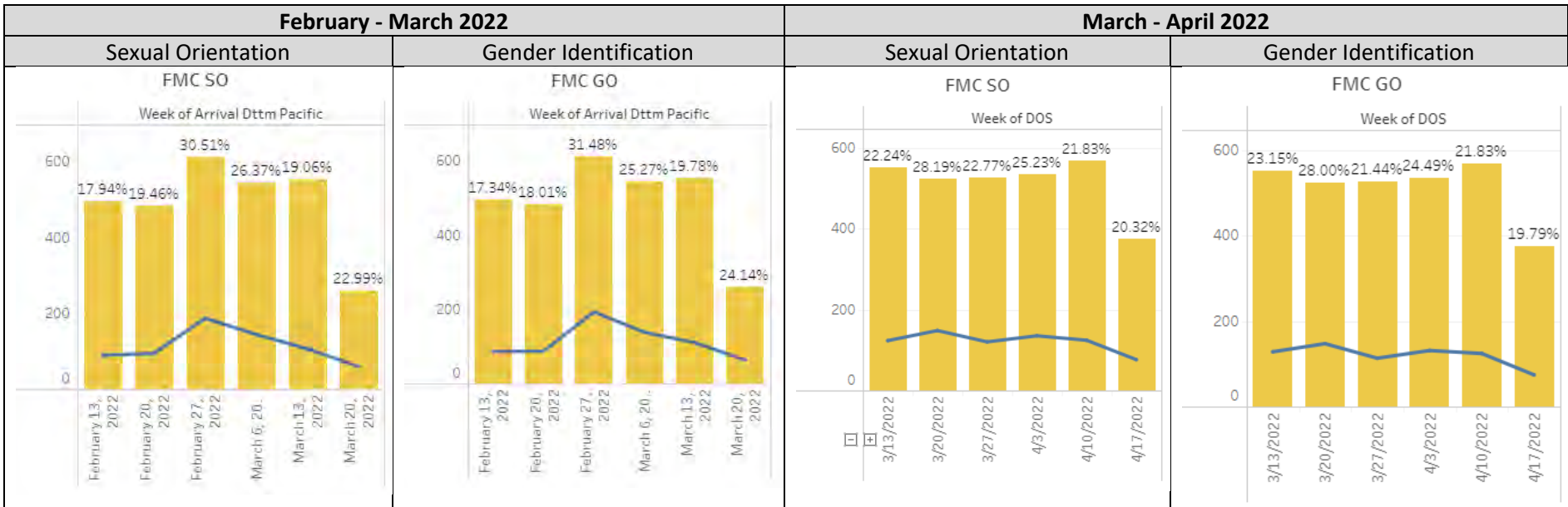
- Added new team member, Vanessa Macias who comes to us with over 20 years of clinic operation experience in an FQHC environment.
- Catherine Legaspi, Vanessa Macias now located at the administrative offices.

## 2. Work Plan Updates

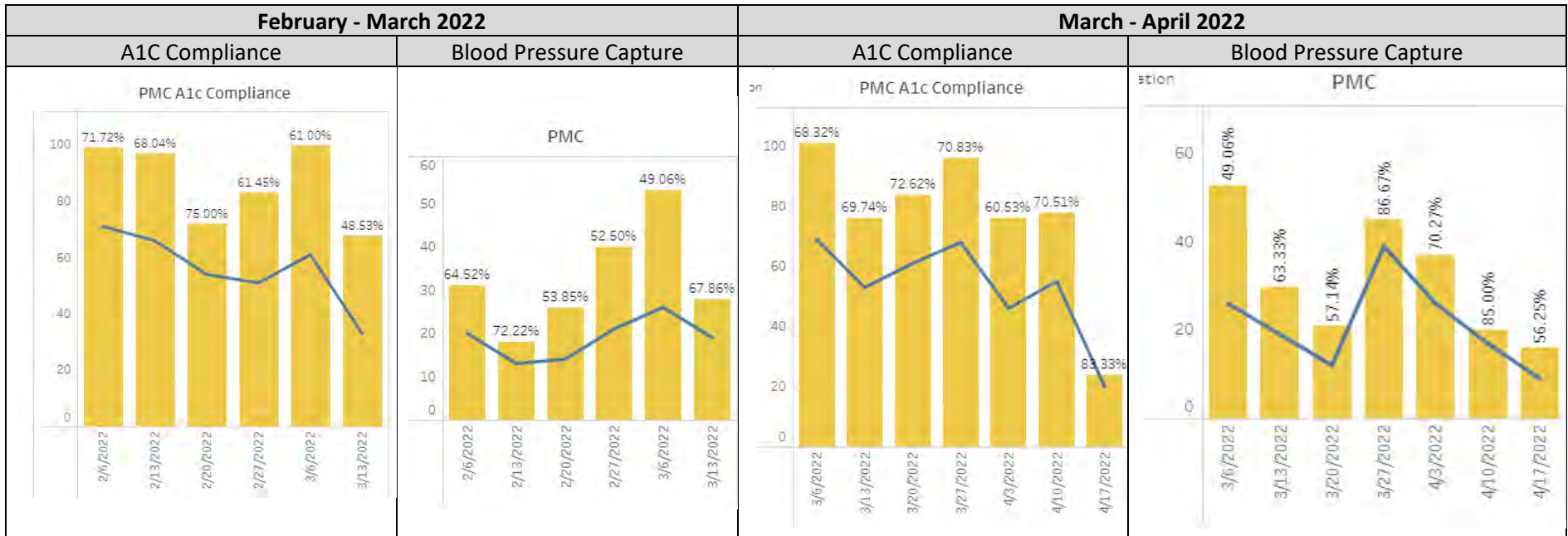
- Educate
  - Continuing our Quality Basics Informationals
  - Training guide for quality on the works for onboarding and reference use
- Support
  - Badge Inserts – Little traction, clinic operations have asked that information be redesigned into a desktop reference tool.
  - Clinic Support – Two resources continue to be integrated at the clinic space.
  - Feedback – Clinic leads have been provided with the latest HPSJ measure performance information.
- Implement
  - Reporting – Code review session with Business Intelligence team in preparation for upcoming QIP audit.
  - Operations – Began 2-week effort cycles, focus is:
    - Report Development
    - Outreach
    - Gap Closure of high-profile measures
- Reporting
  - Sexual Orientation and Gender Identity
    - Primary Medicine Clinic



- Family Medicine Clinic



- Comprehensive Diabetes Care-Code Completeness
  - Primary Medicine Clinic



### 3. Ongoing Efforts

- Continue QIP Reporting Validation Effort – Of the 42 reports needing sample review, 18 have been completed, 3 in progress and 21 we are waiting on from the BI team.
- HPSJ Gap List Reports – Working on Prenatal, Postpartum Care and Well-Care Visit outreach
- Reporting Availability – Self-service option for Comprehensive Diabetes Care, SOGI and Maternity-related measures
- 2-week effort cycles with clinic operations – Capture of vitals and annual screenings for patients that have had more than 3 telehealth visits in the last 6 months with no in-person visit.

- 4. Overall Performance Updates
  - Health Plan of San Joaquin HEDIS Reporting

## Members to Goal 25<sup>th</sup> Percentile

Measure	Den	Num	Comp	25th	Goal
BCS	2,516	869	34.5%	49.00%	364
CBP	2,377	214	9.0%	51.00%	998
CCS	11,464	4,300	37.5%	52.00%	1,661
CDC-9	2,074	1,647	79.4%	52.00%	(569)
CHL	485	195	40.2%	49.00%	43
CIS 10	554	165	29.8%	32.00%	12
FUA	39	2	5.1%	11.00%	2
FUM	27	1	3.7%	46.00%	11
IMA 2	609	132	21.7%	31.00%	57
LSC	555	369	66.5%	62.00%	(25)
PPC-Pre	279	230	82.4%	80.00%	(7)
PPC-Post	279	151	54.1%	72.00%	50
W30 - 15 mos	300	58	19.3%	45.00%	77
W30 - 30 mos	564	270	47.9%	67.00%	108
WCV	12,143	724	6.0%	40.00%	4,133

- Monthly Clinical Indicator performance

SJHealth Clinical Performance Indicators -- Summary Dashboard									
Measure		CY 2021	Jan-22	Feb-22	Mar-22	CY 2020	Target	Benchmark	Reference
DM A1c Poor Control	Outcome	38.57%	79.19%	74.98%	69.90%	42.05%	29.68%	PRIME DY 15	NQF 0059
CVD BP Control	Outcome	54.76%	46.80%	45.45%	45.28%	51.13%	72.26%	PRIME DY 15	NQF 0018
Pap Screening	Process	55.71%	56.56%	55.00%	55.46%	51.32%	61.00%	DHCS HEDIS MPL Goal	NQF 0032
Prenatal Care in 1st Trimester	Process	68.85%				63.32%	84.80%	HP2020	UDS 6B
Birth Weight < 2500 gm	Outcome	8.62%				7.21%	7.80%	HP2020	UDS 7
Pediatric Immunizations	Process	44.29%¥				42.86%¥	39.44%	UDS National	NQF 0038
Pediatric BMI Screening and	Process	71.14%	31.70%	38.58%	40.78%	56.63%	54.70%	HP2020	NQF 0024
Adult BMI Screening and Intervention	Process	25.56%	26.62%	25.98%	26.15%	20.84%	53.60%	HP2020	NQF 0421
Tobacco Use Screening and	Process	65.38%				76.37%	88.09%	UDS National	NQF 0027
CVD Lipid Therapy	Process	80.20%	82.71%	82.58%	83.05%	86.04%	85.00%	SJCC Local	CMS 347
IVD Aspirin Therapy	Process	88.77%	81.41%	81.52%	81.86%	92.83%	80.86%	UDS National	NQF 0068
Colorectal Cancer Screening	Process	32.86%				34.60%	62.86%	PRIME DY 15	NQF 0034
HIV Linkage to Care*	Process	93.33%				60.00%	85.55%	UDS National	UDS 6B
HIV Screening	Process	19.52%				18.57%	-	-	-
Depression Screening and Follow-up	Process	45.43%	22.31%	26.15%	28.82%	35.79%	76.35%	PRIME DY 15	NQF 0418
Depression Remission	Process	4.42%				5.73%	11.27%	UDS 2020	CMS 159
Breast Cancer Screening	Process	52.40%				58.29%	77.00%	HP2030	CMS 125



San Joaquin Health Centers  
Financial Statement Comments  
March 2022

**Summary of Clinics Year to Date**

Billable visits for March are favorable to budget by 2,222 visits. YTD visits have been updated on the December financials due to an updated report received for the additional visits (1,602 visits) that were not captured in the previous months. Additional Patient Revenues have been recorded accordingly. This new methodology has no impact on patient collections. Net Patient Revenues for March are \$481,155 greater than budget. YTD financials reflect a PPS reconciliation liability accrual of \$225,000. YTD Medi-Cal payments for \$2,830,968 have been reflected on the Balance Sheet for FY2015, FY2016, and FY2017 according to the payment plan with DHCS. YTD Income Statement includes interest expense of \$161,579 for PPS liability payments made to DHCS for FY2015, FY2016, and FY2017. YTD financials includes \$8.1M payment from SJGH related to the finalization of FY2020 financial statement audit and according to the separation agreement between SJGH and SJ Health. Also, YTD financials include \$4.1 payment from SJGH related to unaudited FY2021 financial statement and according to the separation agreement between SJGH and SJ Health. YTD financials include funds transferred for \$11,016,199 to San Joaquin County as a payment for payroll and benefits paid by San Joaquin County on behalf of SJ Health from July 2021 through February 2022.

YTD Supplemental Revenue includes the recognition of estimated Quality Incentive Program revenue for \$8,974,484. Combined Grants Revenue includes revenues for Essential Access Title X, SOR2, Whole Person Care, Behavioral Health Integration, Health Net, American Rescue Plan (ARP) and other grants for \$1,927,874. Capitation and Managed Care Incentives include the YTD Capitation Revenue with an unfavorable variance to budget by \$564,839 mainly due to non-recognition of HEDIS revenue during the year. Also, Other Income includes the 340B Pharmacy Program revenue for \$998,810 and the program related expenses for \$724,911 are included in Supplies & Other Expenses categories on the financials. YTD financials reflect First Responder Program revenue for \$10,000. YTD Other Revenue includes revenues accrued for \$505,229 related to Purchased Services provided to SJGH by SJCC per the MOU and Interest Income of \$14,698. Total Net Operating Revenues are favorable to budget by \$1,957,323.

YTD Salaries and benefits expenses exhibit an unfavorable variance to budget of \$543,672. March financials include a favorable adjustment of \$533,333 to true up the estimated accrued expenses related to Residents' Salaries and Benefits and Other Expenses from July through February. Other operating expenses exhibit an unfavorable variance of \$694,312 largely due to Purchased Services with favorable variance of \$955,963 mainly offset by unfavorable variance in Professional Fees, Supplies, Interest and Miscellaneous Expenses \$1,650,275. An estimated expense for the Purchased Services is recorded from July through March based on the MOU.

Unaudited, as presented, Net Income of \$2,040,869 on a year-to-date basis is favorable compared to budget by \$719,339.

**Additional Factors Impacting Clinic Performance Presentation**

- Supplemental revenues are estimates based on the Master MOU between SJ Health and SJ County. Revenue recognition for QIP Receivable is pending independent auditor's evaluation.

**Other Material Notes**

- SJGH has submitted to its independent auditor history-to-date financial adjustments which effectively have resulted in SJ Health being a breakeven operation as of 6/30/2020.





# SAN JOAQUIN HEALTH CENTERS

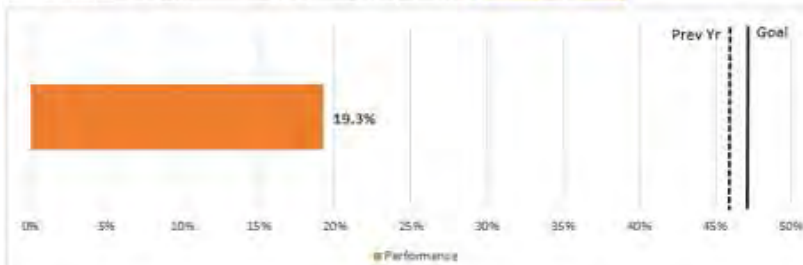
CFO PRESENTATION

Kris Zuniga  
Chief Financial Officer  
Presentation Date: 4/26/2022

# HEALTH PLAN OF SAN JOAQUIN MEMBERSHIP ASSIGNMENTS CALENDAR YTD AS OF MARCH 2022

## San Joaquin Health Centers

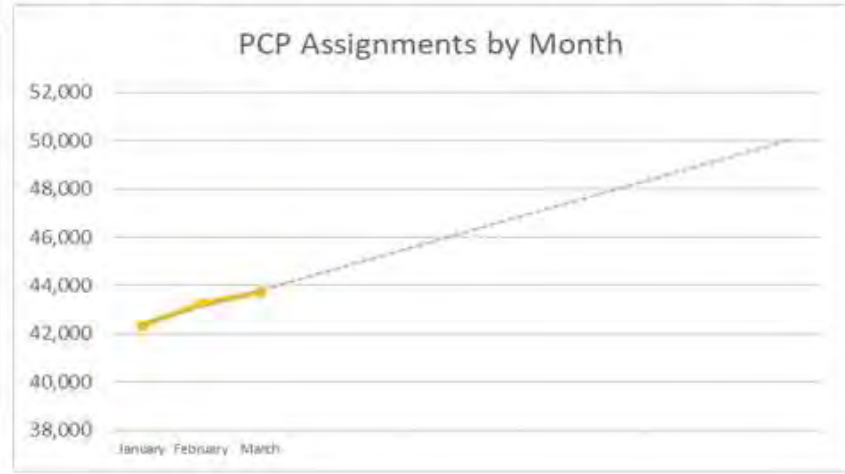
Year	Panel Size	Panel Seen	Goal	% Goal	Performance
2021	40,852	18,141	19,227	47.07%	44.41%
2022	43,107	8,308	18,536	43.00%	19.3%



**Average Submission Lag: 7.3 Days**

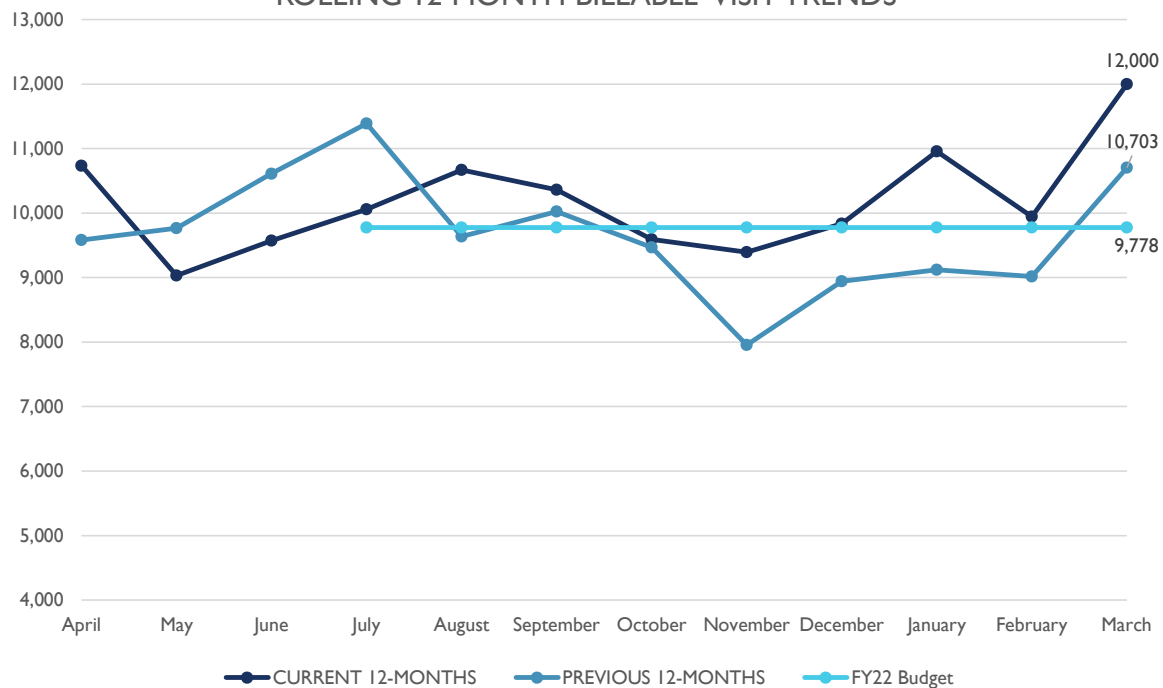
## Panel Metrics for San Joaquin Health Centers

Average Panel Size	43,107
Current Month Panel Size	43,727
Calendar YTD Panel Seen Count	8,308
Calendar YTD % Panel Seen	19.3%
Goal to Panel Seen Count	18,536
PCP Claim Count	16,637



# MARCH 2022 BILLABLE VISITS – 12,000

ROLLING 12-MONTH BILLABLE VISIT TRENDS



Visits By Financial Class	%
Medi-Cal Managed Care	74.88%
Medicare	11.69%
Medi-Cal	10.01%
Self-Pay	2.21%
Commerical	1.21%
Total	100.00%

FY22 Month	Actual	Budget	Variance
Jul-21	10,059	9,778	281
Aug-21	10,670	9,778	892
Sep-21	10,361	9,778	583
Oct-21	9,594	9,778	(184)
Nov-21	9,393	9,778	(385)
Dec-21	9,834	9,778	56
Jan-22	10,959	9,778	1,181
Feb-22	9,944	9,778	166
Mar-22	12,000	9,778	2,222
Total	92,814	88,002	4,812

# SJ HEALTH INCOME STATEMENT – MARCH 2022

	Current Period Actual	Current Period Budget - Original	Current Period Budget Variance -	Current Year Actual	YTD Budget - Original	YTD Budget Variance -
Operating Revenue						
Net Patient Service Revenue	1,756,512	1,275,357	481,155	13,823,972	11,478,214	2,345,758
Supplemental Revenue	997,165	967,837	29,328	8,974,484	8,710,529	263,955
Capitation & Managed Care Incentives	501,064	553,833	(52,769)	4,419,661	4,984,500	(564,839)
Grant Revenue	374,850	270,278	104,572	1,937,874	2,432,505	(494,631)
340B Pharmacy Program	87,013	60,000	27,013	998,810	540,000	458,810
MOU & Other Income	46,127	63,518	(17,391)	519,927	571,659	(51,731)
Total Operating Revenue	<u>3,762,731</u>	<u>3,190,823</u>	<u>571,908</u>	<u>30,674,729</u>	<u>28,717,407</u>	<u>1,957,323</u>
Expenditures						
Salaries & Wages	1,152,002	1,282,091	130,089	12,342,863	11,538,821	(804,042)
Employee Benefits	922,522	819,409	(103,113)	7,114,312	7,374,682	260,370
Professional Fees	243,018	212,324	(30,695)	2,004,398	1,910,913	(93,485)
Purchased Services	539,802	578,464	38,663	4,250,217	5,206,180	955,963
Supplies	79,150	39,431	(39,719)	623,759	354,875	(268,884)
Depreciation	25,359	20,509	(4,850)	215,887	184,581	(31,306)
Interest	21,475	4,298	(17,178)	191,002	38,679	(152,323)
Other Expenses	54,048	87,461	33,412	1,891,423	787,146	(1,104,277)
Total Expenditures	<u>3,037,376</u>	<u>3,043,986</u>	<u>6,610</u>	<u>28,633,860</u>	<u>27,395,877</u>	<u>(1,237,984)</u>
Net Income(Loss)	<u>725,355</u>	<u>146,837</u>	<u>578,518</u>	<u>2,040,869</u>	<u>1,321,530</u>	<u>719,339</u>

	<u>PERIOD 0</u>	<u>QTR 1 FY22</u>	<u>QTR 2 FY22</u>	<u>JANUARY 2022</u>	<u>FEBRUARY 2022</u>	<u>MARCH 2022</u>
<b>Assets</b>						
Cash & Cash Equivalents	2,266,991	11,439,672	11,884,586	11,403,076	9,835,169	9,953,166
Accounts Receivable	1,786,574	1,652,978	1,270,381	1,421,291	1,334,255	1,703,360
Inventory	11,250	0	11,458	11,458	11,458	11,458
Property & Equipment	1,411,298	1,354,724	1,426,517	1,462,268	1,705,175	1,847,485
Other Assets	<u>19,828,212</u>	<u>19,543,137</u>	<u>8,990,719</u>	<u>9,316,338</u>	<u>10,967,247</u>	<u>11,485,583</u>
<b>Total Assets</b>	<b><u>25,304,325</u></b>	<b><u>33,990,511</u></b>	<b><u>23,583,659</u></b>	<b><u>23,614,431</u></b>	<b><u>23,853,303</u></b>	<b><u>25,001,051</u></b>
<b>Liabilities</b>						
Accounts Payable	396,672	923,594	1,136,364	876,325	518,353	720,713
Other Liabilities	15,087,742	21,834,230	11,097,659	11,045,058	11,366,149	11,319,557
Deferred Revenue	<u>0</u>	<u>1,000,000</u>	<u>738,376</u>	<u>738,376</u>	<u>833,376</u>	<u>1,100,000</u>
<b>Total Liabilities</b>	<b><u>15,484,414</u></b>	<b><u>23,757,824</u></b>	<b><u>12,972,399</u></b>	<b><u>12,659,759</u></b>	<b><u>12,717,877</u></b>	<b><u>13,140,271</u></b>
<b>Net Assets</b>						
Beginning Net Assets	9,819,912	9,819,912	9,819,912	9,819,912	9,819,912	9,819,912
Current YTD Net Income	<u>0</u>	<u>412,775</u>	<u>791,349</u>	<u>1,134,761</u>	<u>1,315,514</u>	<u>2,040,869</u>
<b>Total Net Assets</b>	<b><u>9,819,912</u></b>	<b><u>10,232,687</u></b>	<b><u>10,611,261</u></b>	<b><u>10,954,672</u></b>	<b><u>11,135,426</u></b>	<b><u>11,860,781</u></b>
<b>Total Liabilities and Net Assets</b>	<b><u>25,304,325</u></b>	<b><u>33,990,511</u></b>	<b><u>23,583,659</u></b>	<b><u>23,614,431</u></b>	<b><u>23,853,303</u></b>	<b><u>25,001,051</u></b>

## SJ HEALTH BALANCE SHEET MARCH 2022

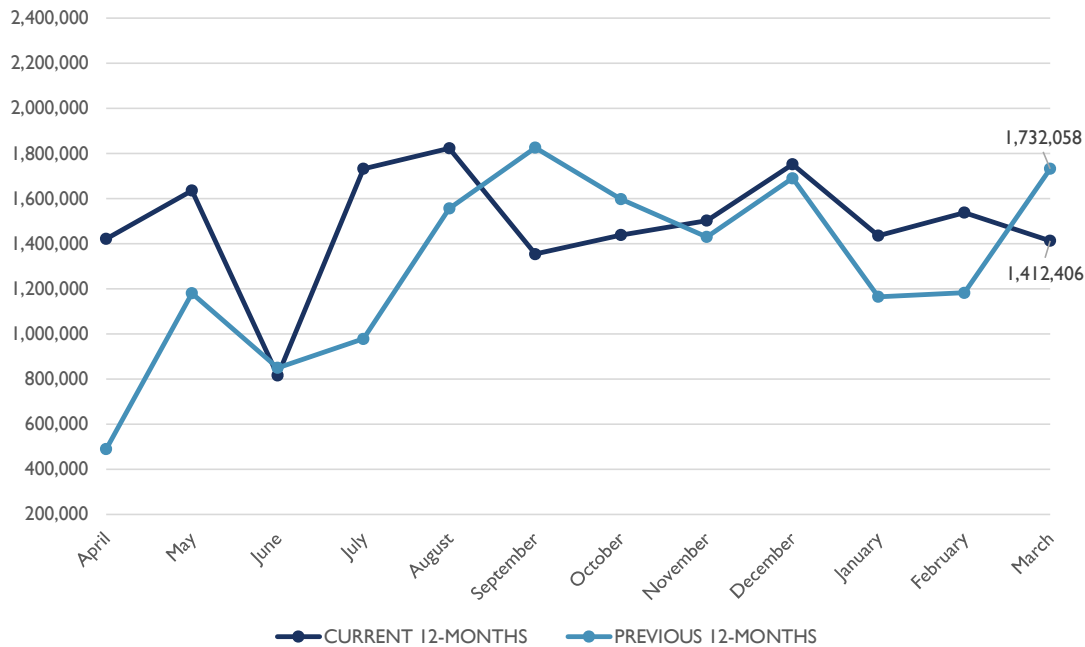
# SJ HEALTH BILLING & COLLECTIONS

## A/R AGING MARCH 2022

SJCC Accounts Receivable Aging Analysis For the Month of March 2022								
Aging Category	MediCare	MediCal	Commercial	Self Pay	Total Aging This Month	Total Aging Last Month	\$ Increase (Decrease)	% Increase (Decrease)
1-30 Days	221,514	1,628,134	33,371	15,995	1,899,015	1,486,660	412,355	27.74%
31-60 Days	175,316	135,300	14,023	21,676	346,315	267,347	78,968	29.54%
61-90 Days	88,529	101,601	10,613	14,353	215,096	214,193	903	0.42%
91-120 Days	59,078	80,084	16,693	16,347	172,201	163,088	9,113	5.59%
121-180 Days	31,138	49,147	23,241	7,141	110,666	205,016	(94,349)	-46.02%
181-240 Days	10,594	28,650	11,269	2,441	52,954	91,593	(38,639)	-42.19%
241-270 Days	1,540	14,923	5,055	389	21,906	29,760	(7,854)	-26.39%
271-365 Days	6,939	16,791	9,889	1,434	35,053	35,829	(776)	-2.17%
366 Days & Over	20,592	16,124	111,864	367	148,947	87,486	61,461	70.25%
	20%	69%	8%	3%				
<b>Total FC This Month</b>	615,239	2,070,754	236,018	80,143	3,002,154	2,580,972	421,182	16.32%
<b>Total FC Last Month</b>	514,782	1,834,049	157,299	74,842	2,580,972			
<b>\$ Increase (Decrease)</b>	100,457	236,705	78,719	5,300	421,182			
<b>% Increase (Decrease)</b>	19.51%	12.91%	50.04%	7.08%	16.32%			
Monthly Management Summary								
	Beginning	Charges	Payments	Adjustments	Ending Gross			
March Activity	2,580,972	2,928,578	(1,412,406)	(1,094,991)	3,002,154			
A/R Days Analysis								
	March	February	January	December	November	October	September	Increase (Decrease)
Gross A/R Days	34	31	33	30	33	35	32	3
Net A/R	1,703,360	1,334,255	1,421,291	1,270,381	1,383,482	1,574,805	1,652,978	369,106
Net A/R Days	35	25	28	25	29	31	31	10

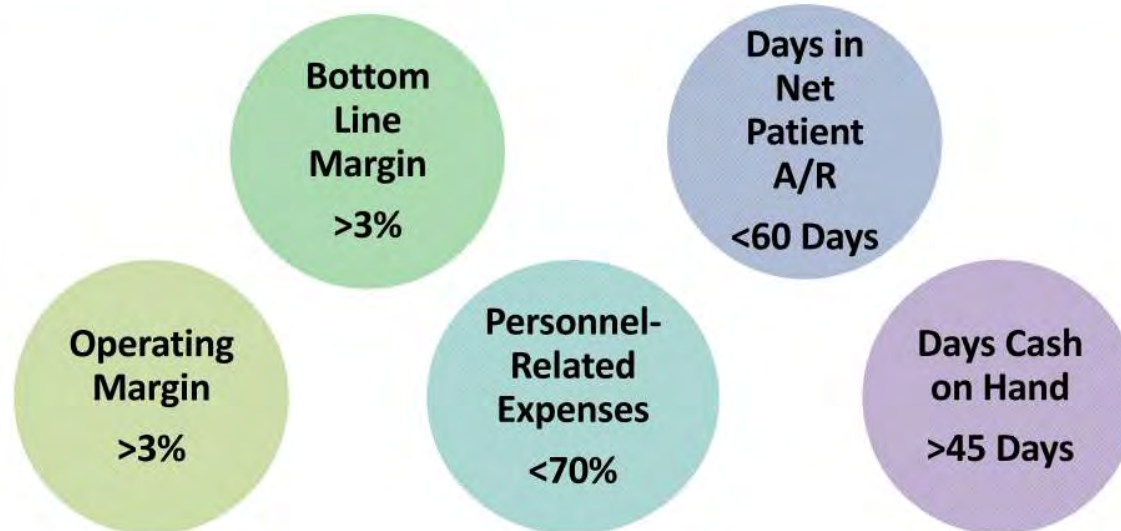
# MARCH 2022 EMMI PAYMENTS POSTED - \$1,412,406

**ROLLING 12-MONTH TRENDS – PAYMENTS POSTED**



FY22 Collections by Financial Class	%
Medi-Cal Managed Care	74.86%
Medi-Cal	19.69%
Medicare	4.35%
Commercial	0.59%
Self-Pay	0.52%
Total	100.00%

## Key Financial Metrics: Capital Link Industry Guidelines





# CAPITAL LINK FQHC FINANCIAL BENCHMARKS VS SJCC

DATA SUMMARY	Capital Link Target	SJCC FYTD FY22
<b>FINANCIAL HEALTH</b>		
<b>1 Operating Margin</b> As a % of Operating Revenue	>3%	4%
<b>2 Bottom Line Margin</b> As a % of Operating Revenue	>3%	7%
<b>3 Days Cash on Hand</b>	>45 Days	96
<b>4 Days in Net Patient Receivables</b>	<60 Days	35
<b>5 Personnel-Related Expense (PRE)</b> As a % of Operating Revenue	<70	73%

# QUESTIONS & ANSWERS



April 26, 2022

Board of Directors  
San Joaquin Health Centers

Dear Board Members:

**Approval to Submit Grant Application to Health Resource and Services Agency (HRSA)  
for American Rescue Plan Uniform Data System Patient-Level Submission (ARP-UDS+)  
Supplemental Funding In the Amount Of \$60,000**

**RECOMMENDATION**

It is recommended that the Board of Directors: Approve the submission of a grant application to HRSA for ARP-UDS+ Supplemental Funding in the amount of \$60,000. The application will be submitted by May 23, 2022.

**BACKGROUND/REASON FOR RECOMMENDATION**

On April 20, 2022, HRSA announced the supplemental funding opportunity for HRSA-funded health centers and look-alikes that had been previously awarded ARP funding. SJ Health has previously received ARP funding so is eligible to apply for this non-competitive funding opportunity.

The purpose of the ARP-UDS+ funding opportunity is to support health centers to respond to and mitigate the spread of COVID-19 and enhance health care services and infrastructure. The funding can be used by health centers for COVID-19 vaccination capacity, COVID-19 response and treatment capacity, maintaining and increasing health center capacity, recovery and stabilization, infrastructure, including expanding their analytics and/or reporting capacity.

HRSA anticipates awarding approximately \$60,000 per awardee through this one-time supplemental funding. Depending on the number of approvable applications, HRSA may adjust award amounts consistent with funds available for this supplemental funding opportunity at the time award decisions are made.

HRSA expects to release funding on or around August 1, 2022, for use throughout the remainder of health centers' previous ARP grant period (June 30, 2023 for look-alikes), as well as for pre-award costs for carrying out ARP-allowable activities dating back to January 31, 2020 and ending on the date of award.

Grant applications are due May 23, 2022. SJ Health has begun working on the very brief grant application and will have it completed and submitted well before the May meeting of the Board of Directors.

**FISCAL IMPACT**

The total amount of the award will be approximately **\$60,000** over 12 months. The funds will be used to maintain and increase SJ Health Centers' capacity during the period August 1, 2022 through June 30, 2023. SJ Health intends to use funds to cover one-time costs of equipment and/or supplies. Cost sharing or matching is not required.

**ACTIONS TO BE TAKEN FOLLOWING APPROVAL**

SJ Health will complete and submit the grant application by May 23, 2022. Once funded, SJ Health's CEO will execute the contract and SJ Health will implement the grant in accordance with HRSA and other federal requirements.

April 26, 2022

Board of Directors  
San Joaquin Health Centers

Dear Board Members:

**Retroactive Approval to Submit Grant Application to Congressman Josh Harder  
for FY2023 Community Project Funding In the Amount Of \$460,129**

**RECOMMENDATION**

It is recommended that the Board of Directors: Approve the April 15 submission of a grant application to Congressman Josh Harder for FY2023 Community Project Funding in the amount of \$460,129.

**BACKGROUND/REASON FOR RECOMMENDATION**

Each year, the United States Congress considers and enacts annual appropriations bills that provide the federal government with the funding it needs to operate. These appropriations bills fund numerous activities, including general government operations, medical research, and national defense.

The Fiscal Year 2023 appropriations process will permit Congress to fund specific projects in the form of **Community Project Funding**. Each member of Congress may submit up to 15 community project requests to the Appropriations Committee for funding consideration, in accordance with important transparency and accountability measures.

FY2023 Community Project Funding is only available to state, local, and tribal governments; publicly owned entities (e.g. ports, universities, PUDs, etc.); and certain non-profit entities with a quasi-government purpose (e.g. Special Districts).

Only a limited number of federal funding streams (known as “accounts”) are eligible for Community Project Funding. One of these accounts is through the Health Resources and Services Administration (HRSA) for health facilities construction and equipment. House project amounts in this account were funded between \$100,000 and \$2,000,000 (or up to \$4,000,000 for projects jointly submitted by multiple members of Congress) in FY 2022.

San Joaquin Health Centers learned of the funding opportunity in early April. Applications were due to Congressman Harder by April 15. Congressman Harder represents California’s Congressional District 10 which includes Manteca.

SJ Health has been evaluating the re-opening of its Manteca Clinic. SJ Health continues to complete its evaluation and planning and the site is anticipated to reopen in late 2022. Current projections are that SJ Health will be able to see approximately 3,200 unique patients and 11,000 visits at the full-service primary clinic in Manteca once established with two family medicine physicians and two nurse practitioners. Re-opening the Manteca clinic will require renovations to its current facility and the purchase of medical and IT/telecommunications equipment.

After much deliberation, SJ Health decided to prepare and submit an application to Congressman Harder for FY2023 Community Project Funding in the amount of \$460,129 to cover the reopening costs. Health Plan of San Joaquin, Manteca Unified School District, San Joaquin Health Care Services Agency, and San Joaquin General Hospital provided letters of support based on the need for expanded access to care in the Manteca area.

#### **FISCAL IMPACT**

The total amount of the award would be \$460,129 over 12 months. The funds would be used to underwrite the costs of construction/renovation at 283 Spreckels Avenue in Manteca as well as the costs of equipping the 14 exam rooms and purchasing needed medical and IT/telecommunications equipment. Grant funds are to be spent during federal FY2023 (October 1, 2022 through September 30, 2023). There are no matching requirements to these grant funds.

#### **ACTIONS TO BE TAKEN FOLLOWING APPROVAL**

This is anticipated to be a highly competitive funding program. If SJ Health is selected for funding, SJ Health's CEO will execute the contract and SJ Health will implement the grant in accordance with the requirements of the Community Funding Program and HRSA.

April 26, 2022

Board of Directors  
San Joaquin Health Centers

Dear Board Members:

**Retroactive Approval to Submit Grant Application to Congressman Jerry McNerney  
for FY2023 Community Project Funding In the Amount Of \$1,810,929**

**RECOMMENDATION**

It is recommended that the Board of Directors: Approve the April 15 submission of a grant application to Congressman Josh Harder for FY2023 Community Project Funding in the amount of \$1,810,929.

**BACKGROUND/REASON FOR RECOMMENDATION**

Each year, the United States Congress considers and enacts annual appropriations bills that provide the federal government with the funding it needs to operate. These appropriations bills fund numerous activities, including general government operations, medical research, and national defense.

The Fiscal Year 2023 appropriations process will permit Congress to fund specific projects in the form of **Community Project Funding**. Each member of Congress may submit up to 15 community project requests to the Appropriations Committee for funding consideration, in accordance with important transparency and accountability measures.

FY2023 Community Project Funding is only available to state, local, and tribal governments; publicly owned entities (e.g. ports, universities, PUDs, etc.); and certain non-profit entities with a quasi-government purpose (e.g. Special Districts).

Only a limited number of federal funding streams (known as “accounts”) are eligible for Community Project Funding. One of these accounts is through the Health Resources and Services Administration (HRSA) for health facilities construction and equipment. House project amounts in this account were funded between \$100,000 and \$2,000,000 (or up to \$4,000,000 for projects jointly submitted by multiple members of Congress) in FY 2022.

San Joaquin Health Centers learned of the funding opportunity in early April. Applications were due to Congressman McNerney by April 20. Congressman McNerney represents California’s Congressional District 9 which covers most of San Joaquin County, including Lodi.

The Community Health Needs Assessment (CHNA) of SJ Health's service area completed by Gary Bess Associates to help guide SJ Health's strategic planning process identified Lodi as one of the communities with the highest concentration of medically underserved low-income residents. Only south Stockton had a higher concentration. With no physical presence north of downtown Stockton, SJ Health has been considering opportunities to expand access in Lodi. The CHNA estimated that there are at least 3,500 low-income residents in Lodi that can be served by a new access point in Lodi with a focus on the east of Lodi being preferred.

Plans are to start with a staff of two physicians and two nurse practitioners seeing approximately 11,000 visits annually. SJ Health is currently exploring available space in the east Lodi area for the health center. This site would also become a hub for community health outreach into Lodi. Without having a space identified, SJ Health has budgeted \$1.5 million for cost of construction/remodeling based on its experience with past construction projects of this scale.

SJ Health leadership spoke with Congressman McNerney's staff about the funding opportunity and SJ Health's early stages of planning for a clinic in Lodi. Based on feedback and guidance from this conversation, SJ Health chose to prepare and submit an application to Congressman McNerney for FY2023 Community Project Funding in the amount of **\$1,810,929** to cover the potential costs of construction/remodeling as well as the medical and IT/telecommunications equipment needed to begin operations. Health Plan of San Joaquin, San Joaquin Health Care Services Agency, and San Joaquin General Hospital provided letters of support based on the need for expanded access to primary care for low-income residents of Lodi.

#### **FISCAL IMPACT**

The total amount of the award would be **\$1,810,929** over 12 months. The funds would be used to underwrite the costs of construction/remodeling as well as the costs of equipping the 14 exam rooms and purchasing needed medical and IT/telecommunications equipment. Grant funds are to be spent during federal FY2023 (October 1, 2022 through September 30, 2023). There are no matching requirements to these grant funds.

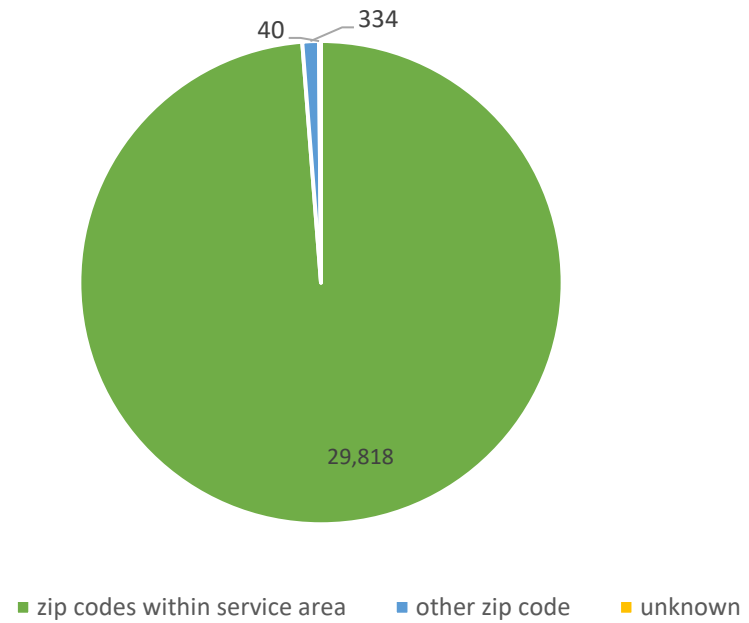
#### **ACTIONS TO BE TAKEN FOLLOWING APPROVAL**

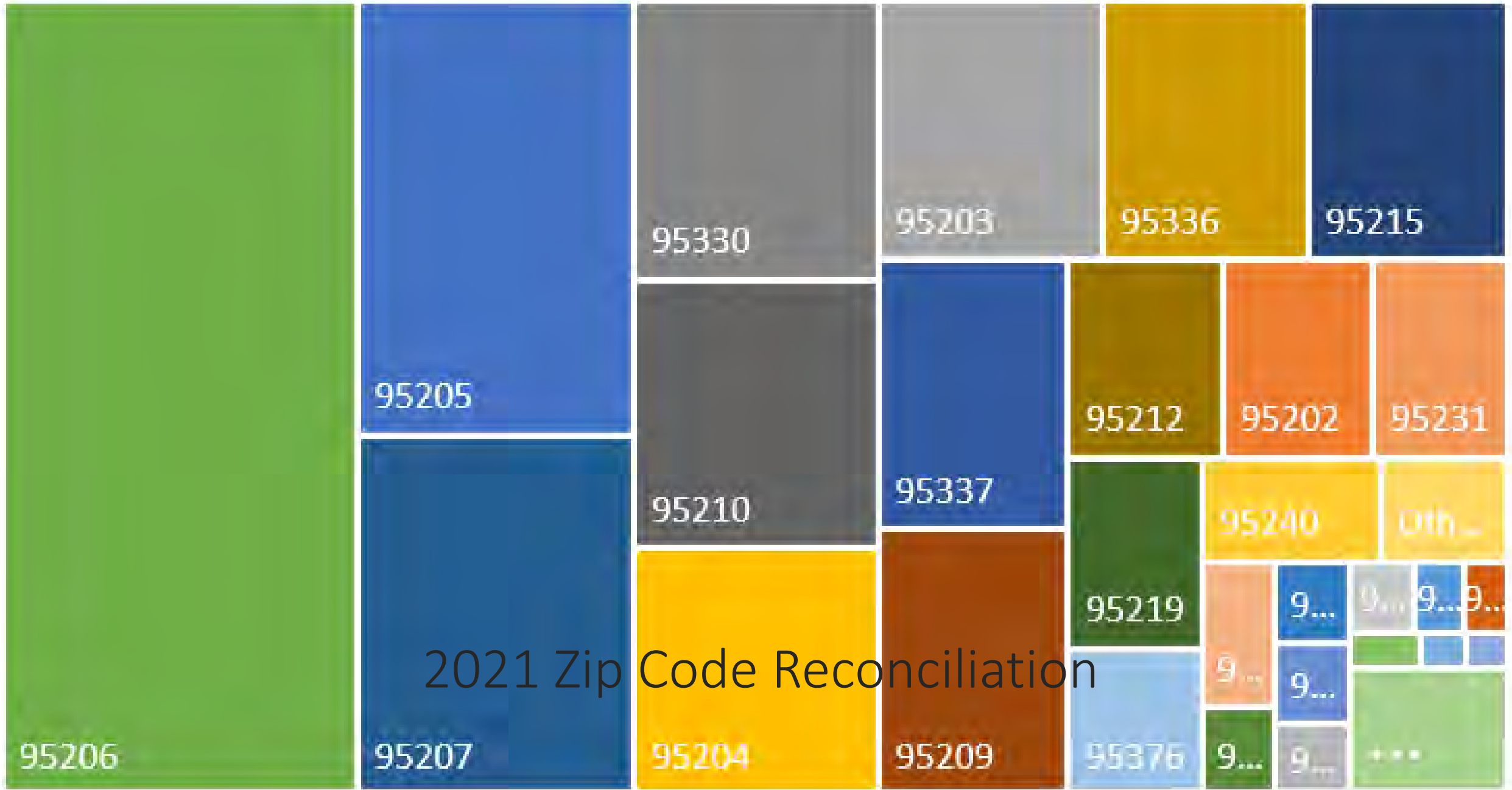
This is anticipated to be a highly competitive funding program. If SJ Health is selected for funding, SJ Health's CEO will execute the contract and SJ Health will implement the grant in accordance with the requirements of the Community Funding Program and HRSA.



# Zip Code Reconciliation

Zip code recociliation (UDS 2021)

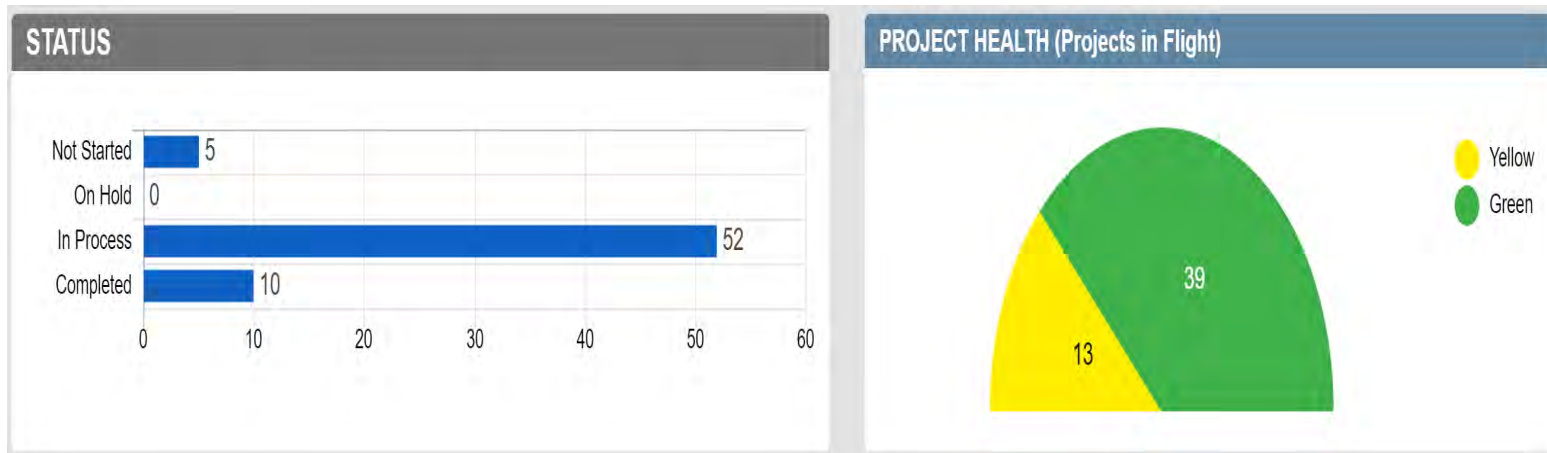




2021 Zip Code Reconciliation

# CEO Report – Previous 30 Days

- COVID19 Updates
  - Significant easing of pandemic through mid-April with less vax/testing volume; vigilant given wastewater data
  - “New normal” approach to telehealth and push to increase video:audio ratio
- Structural Independence
  - FY23 budget presentation to CAO 4/13 well received; budget presentation to SJ Health Board in May followed by BOS on 6/7
  - Administrative HQ – staff completely moved in and getting acclimated
  - SJ Health brand launch events slated for May; 1<sup>st</sup> newsletter published 4/19
- HRSA Compliance
  - No OSV in 2022, possible (? probable) in 2023
- Strategic plan implementation
  - Total effort: 67 projects with 13 project owners



Projects By Strategic Plan Pillar	
Healthier Community	16
Build Identity	18
Sustainability	33
Projects By Functional Domain	
Administrative	16
Finance	13
HR	7
Marketing	6
Operations	16
Population Health/Community Engagement	4
QI	5

