

## Minutes of Ad Hoc Meeting June 6, 2025 San Joaquin Health Centers Board of Directors

**Board Members Present:** Stacy Ferreira (Interim CEO); Brian Heck (Board Chair); Rick Ledo; Samantha Monks (Treasurer); Jodie Moreno; James Myers

**Excused Absent:** None

**Unexcused Absent:** None

**SJHC Staff:** Michael Allen (Board Clerk); Rachna Sharma, Jinpin Ying

**Guests:** Brandi Hopkins; Sandy Regalo; Genevieve Valentine

AGENDA ITEM	ATTACHMENTS	ACTION
<b>I. Commencement/Call to Order (Brian Heck)</b> 1. The meeting was called to order at 5:30 p.m. A quorum was established for today's meeting.	No attachment	No action required
<b>II. Public Comment</b> No public comment.	No attachment	No action required
<b>III. Consideration of Approval of Fiscal Year 2025-26 Budget (Rachna Sharma)</b> Brian yielded the floor to the SJ Health Controller Rachna Sharma to present the fiscal year 2026 budget.  Assumptions were noted. SJ Health FY25 revenue performance serves as the basis for projected net patient service revenues. Business functions not contained within SJ Health are purchased per MOU with San Joaquin County (SJC). New positions were added in both clinic and support departments. SJ Health QIP revenues are 36% of total QIP revenues. SJ Health QIP revenues include \$1 million for QIP revenue reserves. Labor costs are calculated at an assumed 100% employment. Estimated revenues and expenses pertaining to the vacant and new positions have been included in the FY26 budget starting July 2025.  Methodology was discussed. Ten-month financials at April 2025 were used to project FY25 expenditures and revenues. MOU expenses have been estimated based on the FY25 budgeted MOU expenses. Patient revenues were calculated by SJ Health clinic for assumed provider and support staffing levels, including at least 8 incoming providers.  Based on 132,175 assumed visits, FY26 patient revenues are expected to be \$24.3 million. 75% of QIP revenues will be \$27.4 million. Based on 40,000 members, capitation and incentive revenue is expected to be \$5.5 million. Grant/MOU revenue, including Sunlight Giving, ARPA funds, and Lodi Access Center, total \$1.5 million. Other revenues are expected to be \$6 million. Total revenues expected to be \$64.7 million.  The FY26 budget includes a request for 24 additional full-time positions, bringing our total FTEs to 239; this does not include contracted or part-time employees.	III. San Joaquin Health Centers Fiscal Year 2026 Budget	III. Rick motioned to accept the Fiscal Year 2026 Budget and Jodie seconded; motion was passed unanimously

<p>Projected net income will be 371,666. Projected ending cash balance at June 30, 2026 is \$36,444,128.</p> <p>The fiscal year 2026 capital budget was also presented. \$7,479,041 will be withheld as the minimum cash reserve to support operations as 60 days cash on hand. Currently known capital outlays are \$42,600 to complete the IT disaster recovery project, \$1,392,104 in HRSA grant funding for site construction and equipment on the Lodi Access Center project, and \$450,000 to support the Be Well Campus project.</p> <p>After a brief discussion, the board had no further questions and approved the budget, as presented.</p>		
<p><b>IV. <u>Adjournment (Brian Heck)</u></b> There being no further topics of discussion, Brian Heck adjourned the meeting at 6:06 p.m.</p>	<p>No attachments</p>	<p>No action required</p>