



San Joaquin County Clinics (SJCC)

Minutes of December 28, 2020
FINANCE Committee Meeting Minutes

San Joaquin County Clinics
Web Conference Call

PRESENT:

Rod Place (SJCC Board Chair); Alicia Yonemoto (SJCC Board Vice-Chair); Esgardo Medina (SJCC Co-Treasurer); Brian Heck (SJCC Board Member); Dr. Farhan Fadoo (SJCC CEO); Alice Soulligne (SJCC COO); Kristopher Zuniga (SJCC CFO); Chris Roberts (SJGH CFO); Adelé R. Gribble (SJCC OTC)

EXCUSED:

Monica Nino (SJ County Administrator)

ABSENT:

Luz Maria Sandoval (SJCC Co-Treasurer); David Culberson (SJGH CEO); Greg Diederich (HCS Director)

AGENDA ITEM	ATTACHMENTS	ACTION
<p>1. <u>Call to Order (Rod Place, SJCC Board Chair)</u></p> <p>The meeting was called to order by Rod Place at 4:05 p.m. A quorum was established for today's meeting. Attendees were notified that this meeting is being recorded.</p>	No Attachments	No Action Required
<p>2. <u>Approval of Minutes of 11/23/2020 (Rod Place, SJCC Board Chair)</u></p> <p>The minutes were reviewed by present board members. Esgardo Medina made a motion to approve the minutes from November 23, 2020, Brian Heck seconded the motion and all present members unanimously approved the minutes.</p>	(Attachment 2) Finance Committee Meeting Minutes from November 23, 2020	Motion to approve minutes from 11/23/20 – Esgardo Medina; Second – Brian Heck. Committee unanimously approved the minutes.
<p>3. <u>Introductions (Rod Place, SJCC Board Chair)</u></p> <p>There were no introductions for this meeting</p>	No Attachments	No Action Required
<p>4. <u>Presentation of October Financials (Kris Zuniga, SJCC CFO)</u></p> <p>Below are the results for period ending October 30, 2020. For the month of October, we had billable visits of 9,469 visits. On a YTD basis, that represented 40,744 against a budget of 36,560, giving us a positive variance of 4,184 visits.</p>	(Attachments 4) Finance Narrative 2020-10	No Action Required

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<p>Net Patient Revenue – we have approximately \$1M for the month. YTD is approximately \$5.5M against a \$4.4M budget for a favorable variance of approximately \$1M.</p> <p>Other Revenues – Capitation Revenue = \$448,657; Grant Revenue = \$137,822; First Responder Program = \$75,600. We received our first 340B Pharmacy Program revenue (Capture Rx) = \$69,298, Walgreens will be recognized later in the fiscal year. Total Net Revenues – \$1.8M on a YTD for a favorable budgeted variance of \$1,3M.</p> <p>Total Salaries and Benefits – approximately \$1.2M for the month of October. There is an unfavorable variance of \$266K.</p> <p>Our Net Income for the month before Overhead and Supplemental is \$271K. After Supplemental Revenues and Overhead Allocation, we have a Net Income of \$374,540. On a YTD basis this equates to a Net Income of \$1.9M against a budget of \$726K for a favorable variance of \$1.2M</p> <p>All additional information regarding the income statement can be found in the attachment labeled San Joaquin County Clinics Income Statement As Of October 31, 2020. A separate attachment showing breakdown by clinic is also available for further detail.</p>	<p>(Attachments 4 cont.) Income Statement 2020-10 Income Statement by Cost Center 2020-10</p>																																																																																																																																																																																																																																		
<p>5. <u>Accounts Receivables Status / KPI (Kris Zuniga, SJCC CFO)</u></p> <p>Kris Zuniga presented the PFS Accounts Receivable Aging Analysis for SJCC For the Month of October 2020 (attached and shown below).</p> <table border="1" data-bbox="163 914 1033 1482"> <thead> <tr> <th colspan="9">PFS Accounts Receivable Aging Analysis For SJCC For the Month of October 2020</th> </tr> <tr> <th>Aging Category</th> <th>MediCare</th> <th>MediCal</th> <th>Commercial</th> <th>Self Pay</th> <th>Total Aging This Month</th> <th>Total Aging Last Month</th> <th>\$ Increase (Decrease)</th> <th>% Increase (Decrease)</th> </tr> </thead> <tbody> <tr> <td>Accrued Receivables</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>0</td> <td>0</td> <td>0.00%</td> </tr> <tr> <td>1-30 Days</td> <td>112,519</td> <td>1,615,287</td> <td>93,636</td> <td>369</td> <td>1,821,811</td> <td>1,793,226</td> <td>28,585</td> <td>1.59%</td> </tr> <tr> <td>31-60 Days</td> <td>51,643</td> <td>157,825</td> <td>77,469</td> <td>0</td> <td>286,936</td> <td>159,247</td> <td>127,689</td> <td>80.18%</td> </tr> <tr> <td>61-90 Days</td> <td>17,380</td> <td>46,418</td> <td>67,585</td> <td>256</td> <td>131,639</td> <td>174,166</td> <td>(42,527)</td> <td>-24.42%</td> </tr> <tr> <td>91-120 Days</td> <td>20,323</td> <td>42,757</td> <td>92,707</td> <td>314</td> <td>156,101</td> <td>263,280</td> <td>(107,179)</td> <td>-40.71%</td> </tr> <tr> <td>121-180 Days</td> <td>95,310</td> <td>100,670</td> <td>222,198</td> <td>422</td> <td>418,599</td> <td>383,288</td> <td>35,312</td> <td>9.21%</td> </tr> <tr> <td>181-240 Days</td> <td>32,265</td> <td>15,470</td> <td>91,710</td> <td>0</td> <td>139,445</td> <td>170,115</td> <td>(30,670)</td> <td>-18.03%</td> </tr> <tr> <td>241-270 Days</td> <td>50,294</td> <td>7,117</td> <td>16,935</td> <td>21</td> <td>74,367</td> <td>98,936</td> <td>(24,569)</td> <td>-24.83%</td> </tr> <tr> <td>271-365 Days</td> <td>87,923</td> <td>158,900</td> <td>32,221</td> <td>24,081</td> <td>303,124</td> <td>863,172</td> <td>(560,048)</td> <td>-64.88%</td> </tr> <tr> <td>366 Days & Over</td> <td>84,637</td> <td>279,987</td> <td>50,946</td> <td>121,127</td> <td>536,696</td> <td>841,496</td> <td>(304,800)</td> <td>-36.22%</td> </tr> <tr> <td></td> <td>26%</td> <td>64%</td> <td>8%</td> <td>2%</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Total FC This Month</td> <td>552,293</td> <td>2,424,429</td> <td>745,407</td> <td>146,590</td> <td>3,868,720</td> <td>4,746,926</td> <td>(878,206)</td> <td>-18.50%</td> </tr> <tr> <td>Total FC Last Month</td> <td>740,818</td> <td>3,046,556</td> <td>774,536</td> <td>185,016</td> <td>4,746,926</td> <td></td> <td></td> <td></td> </tr> <tr> <td>\$ Increase (Decrease)</td> <td>(188,524)</td> <td>(622,127)</td> <td>(29,129)</td> <td>(38,426)</td> <td>(878,206)</td> <td></td> <td></td> <td></td> </tr> <tr> <td>% Increase (Decrease)</td> <td>-25.45%</td> <td>-20.42%</td> <td>-3.76%</td> <td>-20.77%</td> <td>-18.50%</td> <td></td> <td></td> <td></td> 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<p>EMMI Average Collection Time on Paid Accounts by Date of Service is shown below:</p> <table border="1"> <thead> <tr> <th>Row Labels</th> <th>Average of Service to Claim</th> <th>Average of Claim to Payment</th> <th>Average of Collection Time</th> </tr> </thead> <tbody> <tr><td>2020-01</td><td>12.84</td><td>99.76</td><td>112.60</td></tr> <tr><td>2020-02</td><td>7.28</td><td>89.87</td><td>97.15</td></tr> <tr><td>2020-03</td><td>5.58</td><td>72.95</td><td>78.53</td></tr> <tr><td>2020-04</td><td>12.00</td><td>56.14</td><td>68.13</td></tr> <tr><td>2020-05</td><td>7.79</td><td>26.46</td><td>34.25</td></tr> <tr><td>2020-06</td><td>8.10</td><td>32.40</td><td>40.49</td></tr> <tr><td>2020-07</td><td>10.13</td><td>19.56</td><td>29.69</td></tr> <tr><td>2020-08</td><td>8.71</td><td>25.24</td><td>33.95</td></tr> <tr><td>2020-09</td><td>6.45</td><td>19.14</td><td>25.60</td></tr> <tr><td>2020-10</td><td>5.86</td><td>16.46</td><td>22.32</td></tr> <tr> <td>Grand Total</td> <td>8.96</td> <td>60.50</td> <td>69.46</td> </tr> </tbody> </table>	Row Labels	Average of Service to Claim	Average of Claim to Payment	Average of Collection Time	2020-01	12.84	99.76	112.60	2020-02	7.28	89.87	97.15	2020-03	5.58	72.95	78.53	2020-04	12.00	56.14	68.13	2020-05	7.79	26.46	34.25	2020-06	8.10	32.40	40.49	2020-07	10.13	19.56	29.69	2020-08	8.71	25.24	33.95	2020-09	6.45	19.14	25.60	2020-10	5.86	16.46	22.32	Grand Total	8.96	60.50	69.46		
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<p>6. <u>Adjournment (Rod Place, SJCC Board Chair)</u></p> <p>There being no further topics of discussion, Rod Place adjourned the meeting at 4:23 p.m.</p>	No Attachments	No Action Required																																																